

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2003

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-8729

UNISYS CORPORATION  
 (Exact name of registrant as specified in its charter)

Delaware 38-0387840  
 (State or other jurisdiction (I.R.S. Employer  
 of incorporation or organization) Identification No.)

Unisys Way 19424  
 Blue Bell, Pennsylvania (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (215) 986-4011

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). YES  NO

Number of shares of Common Stock outstanding as of September 30, 2003: 330,417,158.

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Part I - FINANCIAL INFORMATION  
 Item 1. Financial Statements.

UNISYS CORPORATION  
 CONSOLIDATED BALANCE SHEETS  
 (Millions)

	September 30, 2003 (Unaudited)	December 31, 2002
	-----	-----
Assets		
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Current assets		
Cash and cash equivalents	\$ 402.7	\$ 301.8
Accounts and notes receivable, net	961.8	955.6
Inventories		
Parts and finished equipment	136.2	165.3
Work in process and materials	113.6	127.5
Deferred income taxes	313.8	311.3
Other current assets	86.3	84.5
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Total	2,014.4	1,946.0
	-----	-----
Properties	1,718.2	1,542.7
Less-Accumulated depreciation and amortization	1,033.7	932.9

Properties, net	684.5	609.8
Investments at equity	124.2	111.8
Marketable software, net	329.0	311.8
Deferred income taxes	1,476.0	1,476.0
Goodwill	165.6	160.6
Other long-term assets	392.4	365.4
Total	\$5,186.1	\$4,981.4
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Liabilities and stockholders' equity		
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Current liabilities		
Notes payable	\$ 20.3	\$ 77.3
Current maturities of long-term debt	1.8	4.4
Accounts payable	416.6	532.5
Other accrued liabilities	1,242.2	1,341.4
Income taxes payable	248.6	228.9
Total	1,929.5	2,184.5
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Long-term debt	1,047.4	748.0
Accrued pension liabilities	660.9	727.7
Other long-term liabilities	472.5	465.2
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Stockholders' equity		
Common stock, shares issued: 2003, 332.3; 2002, 328.1	3.3	3.3
Accumulated deficit	( 526.4)	( 673.5)
Other capital	3,801.3	3,763.1
Accumulated other comprehensive loss	(2,202.4)	(2,236.9)
Stockholders' equity	1,075.8	856.0
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Total	\$5,186.1	\$4,981.4
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See notes to consolidated financial statements.

UNISYS CORPORATION  
CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
(Millions, except per share data)

	Three Months Ended September 30		Nine Months Ended September 30	
	2003	2002	2003	2002
Revenue				
Services	\$1,124.3	\$1,016.3	\$3,394.7	\$3,104.8
Technology	325.4	316.0	878.9	949.8
	-----	-----	-----	-----
	1,449.7	1,332.3	4,273.6	4,054.6
Costs and expenses				
Cost of revenue:				
Services	886.1	766.5	2,675.4	2,362.0
Technology	138.5	162.8	393.9	495.8
	-----	-----	-----	-----
	1,024.6	929.3	3,069.3	2,857.8
Selling, general and administrative expenses	251.0	241.3	737.1	732.2
Research and development expenses	68.2	65.5	198.7	192.6
	-----	-----	-----	-----
	1,343.8	1,236.1	4,005.1	3,782.6
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Operating income	105.9	96.2	268.5	272.0
Interest expense	17.2	17.6	51.3	53.2
Other income (expense), net	(4.7)	9.5	2.5	(18.9)
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Income before income taxes	84.0	88.1	219.7	199.9
Provision for income taxes	27.8	29.1	72.5	66.0
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Net income	\$ 56.2	\$ 59.0	\$ 147.2	\$ 133.9
	=====	=====	=====	=====
Earnings per share				
Basic	\$ .17	\$ .18	\$ .45	\$ .41
	=====	=====	=====	=====
Diluted	\$ .17	\$ .18	\$ .44	\$ .41
	=====	=====	=====	=====

See notes to consolidated financial statements.

UNISYS CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)  
(Millions)

	Nine Months Ended September 30	
	2003	2002
Cash flows from operating activities		
Net income	\$ 147.2	\$ 133.9
Add(deduct) items to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of properties	131.4	111.7
Amortization:		
Marketable software	92.2	90.1
Deferred outsourcing contract costs	23.5	14.1
(Increase) in deferred income taxes, net	( 2.5)	( 2.5)
(Increase) decrease in receivables, net	( 32.3)	208.0
Decrease in inventories	43.0	88.2
(Decrease) in accounts payable and other accrued liabilities	(180.0)	(375.8)
Increase in income taxes payable	19.8	7.0
(Decrease) in other liabilities	( 56.8)	( 33.3)
(Increase) in other assets	( 29.9)	(178.8)
Other	6.5	7.4
	-----	-----
Net cash provided by operating activities	162.1	70.0
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Cash flows from investing activities		
Proceeds from investments	3,626.1	2,360.1
Purchases of investments	(3,663.2)	(2,384.0)
Investment in marketable software	(109.4)	(105.0)
Capital additions of properties	(177.9)	(151.8)
Purchases of businesses	( 2.0)	( 4.8)
	-----	-----
Net cash used for investing activities	(326.4)	(285.5)
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Cash flows from financing activities		
Proceeds from issuance of long-term debt	293.3	-
Net (reduction in) proceeds from short-term borrowings	( 57.0)	33.8
Proceeds from employee stock plans	21.0	21.9
Payments of long-term debt	( 3.8)	( 1.6)
	-----	-----
Net cash provided by financing activities	253.5	54.1
	-----	-----
Effect of exchange rate changes on cash and cash equivalents	11.7	1.7
	-----	-----
Increase (decrease) in cash and cash equivalents	100.9	(159.7)
Cash and cash equivalents, beginning of period	301.8	325.9
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Cash and cash equivalents, end of period	\$ 402.7	\$ 166.2
	=====	=====

See notes to consolidated financial statements.

UNISYS CORPORATION  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

In the opinion of management, the financial information furnished herein reflects all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods specified. These adjustments consist only of normal recurring accruals. Because of seasonal and other factors, results for interim periods are not necessarily indicative of the results to be expected for the full year.

- a. The following table shows how earnings per share were computed for the three and nine months ended September 30, 2003 and 2002 (dollars in millions, shares in thousands):

	Three Months Ended September 30		Nine Months Ended September 30	
	2003	2002	2003	2002
<b>Basic Earnings Per Share</b>				
Net income	\$ 56.2	\$ 59.0	\$ 147.2	\$ 133.9
Weighted average shares	330,033	324,075	328,675	322,792
Basic earnings per share	\$ .17	\$ .18	\$ .45	\$ .41
<b>Diluted Earnings Per Share</b>				
Net income	\$ 56.2	\$ 59.0	\$ 147.2	\$ 133.9
Weighted average shares	330,033	324,075	328,675	322,792
Plus incremental shares from assumed exercises under employee stock plans	3,946	594	2,642	1,287
Adjusted weighted average shares	333,979	324,669	331,317	324,079
Diluted earnings per share	\$ .17	\$ .18	\$ .44	\$ .41

At September 30, 2003, 21.2 million shares related to employee stock plans were not included in the computation of diluted earnings per share because the option prices are above the average market price of the company's common stock.

- b. The company has two business segments: Services and Technology. Revenue classifications by segment are as follows: Services - systems integration, outsourcing, infrastructure services, and core maintenance; Technology - enterprise-class servers and specialized technologies. The accounting policies of each business segment are the same as those followed by the company as a whole. Intersegment sales and transfers are priced as if the sales or transfers were to third parties. Accordingly, the Technology segment recognizes intersegment revenue and manufacturing profit on hardware and software shipments to customers under Services contracts. The Services segment, in turn, recognizes customer revenue and marketing profits on such shipments of company hardware and software to customers. The Services segment also includes the sale of hardware and software products sourced from third parties that are sold to customers through the company's Services channels. In the company's consolidated statements of income, the manufacturing costs of products sourced from the Technology segment and sold to Services customers are reported in cost of revenue for Services. Also included in the Technology segment's sales and operating profit are sales of hardware and software sold to the Services segment for internal use in Services engagements. The amount of such profit included in operating income of the Technology segment for the three months ended September 30, 2003 and 2002 was \$6.7 million and \$1.2 million, respectively; and the amount of profit for the nine months ended September 30, 2003 and 2002 was \$18.6 million and \$11.8 million, respectively. The profit on these transactions is eliminated in Corporate. The company evaluates business segment performance on operating income exclusive of restructuring charges and unusual and nonrecurring items, which are included in Corporate. All other corporate and centrally incurred costs are allocated to the business segments based principally on revenue, employees, square footage or usage.

A summary of the company's operations by business segment for the three and nine month periods ended September 30, 2003 and 2002 is presented below (in millions of dollars):

	Total	Corporate	Services	Technology
Three Months Ended September 30, 2003	-----	-----	-----	-----
Customer revenue	\$1,449.7		\$1,124.3	\$ 325.4
Intersegment		\$( 66.4)	7.3	59.1
Total revenue	\$1,449.7	\$( 66.4)	\$1,131.6	\$ 384.5
Operating income (loss)	\$ 105.9	\$( 1.3)	\$ 43.8	\$ 63.4
Three Months Ended September 30, 2002	-----	-----	-----	-----
Customer revenue	\$1,332.3		\$1,016.3	\$ 316.0
Intersegment		\$( 69.4)	6.5	62.9
Total revenue	\$1,332.3	\$( 69.4)	\$1,022.8	\$ 378.9
Operating income (loss)	\$ 96.2	\$ -	\$ 57.9	\$ 38.3
Nine Months Ended September 30, 2003	-----	-----	-----	-----
Customer revenue	\$4,273.6		\$3,394.7	\$ 878.9
Intersegment		\$(225.6)	19.2	206.4
Total revenue	\$4,273.6	\$(225.6)	\$3,413.9	\$1,085.3
Operating income (loss)	\$ 268.5	\$( 3.6)	\$ 142.3	\$ 129.8
Nine Months Ended September 30, 2002	-----	-----	-----	-----
Customer revenue	\$4,054.6		\$3,104.8	\$ 949.8
Intersegment		\$(233.0)	32.2	200.8
Total revenue	\$4,054.6	\$(233.0)	\$3,137.0	\$1,150.6
Operating income (loss)	\$ 272.0	\$( 15.0)	\$ 171.5	\$ 115.5

Presented below is a reconciliation of total business segment operating income to consolidated income before taxes (in millions of dollars):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Total segment operating income	\$107.2	\$ 96.2	\$272.1	\$287.0
Interest expense	(17.2)	(17.6)	(51.3)	(53.2)
Other income (expense), net	( 4.7)	9.5	2.5	(18.9)
Corporate and eliminations	( 1.3)	-	( 3.6)	(15.0)
Total income before income taxes	\$ 84.0	\$ 88.1	\$219.7	\$199.9

Customer revenue by classes of similar products or services, by segment, is presented below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Services				
Systems integration	\$ 378.9	\$ 307.5	\$1,121.3	\$1,012.3
Outsourcing	396.2	370.9	1,227.3	1,059.9
Infrastructure services	207.5	198.8	620.1	617.9
Core maintenance	141.7	139.1	426.0	414.7
	1,124.3	1,016.3	3,394.7	3,104.8
Technology				
Enterprise-class servers	249.7	205.7	661.3	674.7
Specialized technologies	75.7	110.3	217.6	275.1
	325.4	316.0	878.9	949.8
Total	\$1,449.7	\$1,332.3	\$4,273.6	\$4,054.6

c. Comprehensive income for the three and nine months ended September 30, 2003 and 2002 includes the following components (in millions of dollars):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Net income	\$ 56.2	\$ 59.0	\$147.2	\$133.9
Other comprehensive income (loss)				
Cash flow hedges				
Income (loss), net of tax of \$(2.5), \$.5, \$(5.1), and \$(1.9)	(4.6)	.8	(9.4)	(3.6)
Reclassification adjustments, net of tax of \$1.1, \$.2, \$3.1, and \$(.4)	2.0	.4	5.8	(.9)
Foreign currency translation adjustments	7.2	(50.2)	38.1	(68.5)
Total other comprehensive income (loss)	4.6	(49.0)	34.5	(73.0)
Comprehensive income	\$ 60.8	\$ 10.0	\$181.7	\$ 60.9

Accumulated other comprehensive income (loss) as of December 31, 2002 and September 30, 2003 is as follows (in millions of dollars):

	Total	Translation Adjustments	Cash Flow Hedges	Minimum Pension Liability
Balance at December 31, 2001	\$ (706.8)	\$(711.2)	\$ 4.4	\$ -
Change during period	(1,530.1)	( 33.8)	( 5.9)	(1,490.4)
Balance at December 31, 2002	(2,236.9)	(745.0)	( 1.5)	(1,490.4)
Change during period	34.5	38.1	( 3.6)	-
Balance at September 30, 2003	\$(2,202.4)	\$(706.9)	\$( 5.1)	\$(1,490.4)

d. The amount credited to stockholders' equity for the income tax benefit related to the company's stock plans for the nine months ended September 30, 2003 and 2002 was \$3.1 million in both periods. The company expects to realize these tax benefits on future Federal income tax returns.

- e. For equipment manufactured by the company, the company warrants that it will substantially conform to relevant published specifications for twelve months after shipment to the customer. The company will repair or replace, at its option and expense, items of equipment that do not meet this warranty. For company software, the company warrants that it will conform substantially to then-current published functional specifications for ninety days from customer's receipt. The company will provide a workaround or correction for material errors in its software that prevent its use in a production environment.

The company estimates the costs that may be incurred under its warranties and records a liability in the amount of such costs at the time revenue is recognized. Factors that affect the company's warranty liability include the number of units sold, historical and anticipated rates of warranty claims and cost per claim. The company quarterly assesses the adequacy of its recorded warranty liabilities and adjusts the amounts as necessary. Presented below is a reconciliation of the aggregate product warranty liability (in millions of dollars):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Balance at beginning of period	\$21.1	\$17.4	\$19.2	\$16.1
Accruals for warranties issued during the period	5.5	4.3	17.2	11.3
Settlements made during the period	( 4.7)	( 4.3)	(13.8)	(11.2)
Changes in liability for pre-existing warranties during the period, including expirations	( .8)	.8	( 1.5)	2.0
Balance at September 30	<u>\$21.1</u>	<u>\$18.2</u>	<u>\$21.1</u>	<u>\$18.2</u>

- f. The company applies the recognition and measurement principles of APB Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its stock-based employee compensation plans. For stock options, no compensation expense is reflected in net income as all stock options granted had an exercise price equal to or greater than the market value of the underlying common stock on the date of grant. In addition, no compensation expense is recognized for common stock purchases under the Employee Stock Purchase Plan. Pro forma information regarding net income and earnings per share is required by Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," and has been determined as if the company had accounted for its stock plans under the fair value method of SFAS No. 123. For purposes of the pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. The following table illustrates the effect on net income and earnings per share if the company had applied the fair value recognition provisions of SFAS No. 123 (in millions of dollars):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Net income as reported	\$ 56.2	\$ 59.0	\$147.2	\$133.9
Deduct total stock-based employee compensation expense determined under fair value method for all awards, net of tax	(10.4)	(12.1)	(35.2)	(36.9)
Pro forma net income	<u>\$ 45.8</u>	<u>\$ 46.9</u>	<u>\$112.0</u>	<u>\$ 97.0</u>
Earnings per share				
Basic - as reported	\$ .17	\$ .18	\$ .45	\$ .41
Basic - pro forma	\$ .14	\$ .14	\$ .34	\$ .30
Diluted - as reported	\$ .17	\$ .18	\$ .44	\$ .41
Diluted - pro forma	\$ .14	\$ .14	\$ .34	\$ .30

- g. Following is a breakdown of the individual components of the 2001 fourth-quarter charge (in millions of dollars):

	Headcount	Total	Work-Force Reductions(1)		Idle Lease Costs
			U.S.	Int'l	
Balance at Dec. 31, 2002	631	\$ 67.6	\$ 7.4	\$ 43.7	\$ 16.5
Additional provisions	4	2.2	-	.8	1.4
Utilized	(514)	(48.7)	( 7.3)	(34.5)	( 6.9)
Reversal of excess reserves	(105)	( 3.1)	( 1.7)	( 1.4)	-
Other(2)	-	2.0	2.2	2.0	( 2.2)
Balance at Sept. 30, 2003	16	\$ 20.0	\$ .6	\$ 10.6	\$ 8.8
Expected future utilization:					
2003 remaining three months	16	\$ 6.0	\$ .6	\$ 3.1	\$ 2.3
2004 and thereafter	-	14.0	-	7.5	6.5

(1) Includes severance, notice pay, medical and other benefits.

(2) Changes in estimates and translation adjustments.

Cash expenditures related to the 2001 and prior-year restructuring charges were approximately \$51 million in the nine months ended September 30, 2003 compared to \$87 million for the prior-year period, and are expected to be approximately \$7 million (which includes approximately \$1 million related to restructuring charges taken prior to 2001) for the remainder of 2003 and \$20 million (which includes approximately \$6 million related to restructuring charges taken prior to 2001) in total for all subsequent years, principally for work-force reductions and idle lease costs.

- h. Cash paid during the nine months ended September 30, 2003 and 2002 for income taxes was \$63.2 million and \$44.8 million, respectively.

Cash paid during the nine months ended September 30, 2003 and 2002 for interest expense was \$51.4 million and \$45.5 million, respectively.

- i. In June 2003, the company entered into a new lease for its facility at Malvern, PA that replaces a former lease that was due to expire in March 2005. The new lease has a 60-month term expiring in June 2008. Under the new lease, the company has the option to purchase the facility at any time for approximately \$34 million. In addition, if the company does not exercise its purchase option and the lessor sells the facility at the end of the lease term for a price that is less than approximately \$34 million, the company will be required to guarantee the lessor a residual value on the property of up to \$29 million. The lessor is a substantive independent leasing company that does not have the characteristics of a variable interest entity as defined by the Financial Accounting Standards Board Interpretation No. 46, "Consolidation of Variable Interest Entities" ("FIN No. 46") and is therefore not consolidated by the company.

The company has accounted for the lease as an operating lease, and therefore, neither the leased facility nor the related debt is reported in the company's accompanying balance sheets. As stated above, under the lease, the company is required to provide a guaranteed residual value on the facility of up to \$29 million to the lessor at the end of the 60-month lease term. The company recognized a liability of approximately \$1 million for the related residual value guarantee. The value of the guarantee was determined by computing the estimated present value of probability-weighted cash flows that might be expended under the guarantee, discounted using the company's incremental borrowing rate of approximately 6.5%. The company has recorded a liability for the fair value of the obligation with a corresponding asset recorded as prepaid rent which will be amortized to rental expense over the lease term. The liability will be subsequently assessed and adjusted to fair value as necessary.

- j. Effective January 1, 2003, the company adopted SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections." SFAS No. 145 rescinds SFAS No. 4, which required that all gains and losses from extinguishment of debt be reported as an extraordinary item. Previously recorded losses on the early extinguishment of debt that were classified as an extraordinary item in prior periods have been reclassified to other income (expense), net. The adoption of SFAS No. 145 had no effect on the company's consolidated financial position, consolidated results of operations, or liquidity.

Effective January 1, 2003, the company adopted SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of commitment to an exit or disposal plan. SFAS No. 146 replaces previous accounting guidance provided by Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)" and is effective for the company for exit or disposal activities initiated after December 31, 2002. Adoption of this statement had no material impact on the company's consolidated financial position, consolidated results of operations, or liquidity.

Effective January 1, 2003, the company adopted FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, an Interpretation of FASB Statements No. 5, 57, and 107 and Rescission of FASB Interpretation No. 34" ("FIN No. 45"). The interpretation requires that upon issuance of a guarantee, the entity must recognize a liability for the fair value of the obligation it assumes under that guarantee. In addition, FIN No. 45 requires disclosures about the guarantees that an entity has issued, including a roll forward of the entity's product warranty liabilities. This interpretation is intended to improve the comparability of financial reporting by requiring identical accounting for guarantees issued with separately identified consideration and guarantees issued without separately identified consideration. Adoption of this Interpretation had no material impact on the company's consolidated financial position, consolidated results of operations, or liquidity.

Effective July 1, 2003, the company adopted the Financial Accounting Standards Board's ("FASB") consensus on EITF Issue No. 00-21, "Accounting for Revenue Arrangements with Multiple Deliverables." This issue addresses how to account for arrangements that may involve the delivery or performance of multiple products, services, and/or rights to use assets. The final consensus of this issue is applicable to agreements entered into in fiscal periods beginning after June 15, 2003. Additionally, companies will be permitted to apply the consensus guidance in this issue to all existing arrangements as the cumulative effect of a change in accounting principle in accordance with APB Opinion No. 20, "Accounting Changes." Adoption of this issue had no material impact on the company's consolidated financial position, consolidated results of operations, or liquidity.

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities" (FIN No. 46). This interpretation of Accounting Research Bulletin No. 51, "Consolidated Financial Statements", addresses consolidation of variable interest entities. Fin No. 46 requires certain variable interest entities ("VIE's") to be consolidated by the primary beneficiary if the entity does not effectively disperse risks among the parties involved. The provisions of FIN No. 46 are effective immediately for those variable interest entities created after January 31, 2003. The provisions, as amended, are effective for the first interim or annual period ending after December 15, 2003 for those variable interests held prior to February 1, 2003. While the company believes this Interpretation will not have a material effect on its financial position or results of operations, it is continuing to evaluate the effect of adoption of this Interpretation.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Results of Operations

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For the three months ended September 30, 2003, the company reported net income of \$56.2 million, or \$.17 per share, compared to \$59.0 million, or \$.18 per share, for the three months ended September 30, 2002.

Total revenue for the quarter ended September 30, 2003 was \$1.45 billion, up 9% from revenue of \$1.33 billion for the quarter ended September 30, 2002. Foreign currency translations had a 4% positive impact on revenue in the quarter when compared to the year-ago period. In the current quarter, Services revenue increased 11% and Technology revenue increased 3%.

U.S. revenue increased 11% in the third quarter compared to the year-ago period, driven by strength in the U.S. Federal government business. Revenue in international markets increased 7% in the current quarter compared to the year-ago period, as growth in Europe more than offset a decline in Latin America and a slight revenue decline in the Asia/Pacific region.

Total gross profit margin was 29.3% in the third quarter of 2003 compared to 30.3% in the year-ago period, principally reflecting a decline in pension income as discussed below.

For the three months ended September 30, 2003, selling, general and administrative expenses were \$251.0 million (17.3% of revenue) compared to \$241.3 million (18.1% of revenue) for the three months ended September 30, 2002. The increase was due to foreign currency translations and lower pension income.

Research and development expense was \$68.2 million compared to \$65.5 million a year ago. The company continues to invest in high-end Cellular MultiProcessing server technology and in key programs within its industry practices.

For the third quarter of 2003, the company reported an operating income percent of 7.3% compared to 7.2% for the third quarter of 2002.

Pension income for the three months ended September 30, 2003 was approximately \$9 million compared to approximately \$37 million for the three months ended September 30, 2002. At the beginning of each year, accounting rules require that the company establish an expected long-term rate of return on its pension plan assets. One of the reasons for the decline in pension income was that, effective January 1, 2003, the company reduced its expected long-term rate of return on plan assets for its U.S. pension plan to 8.75% from 9.50%. In addition, the discount rate used for the U.S. pension plan declined to 6.75% at December 31, 2002, from 7.50% at December 31, 2001. The remaining reasons for the decline in pension income were lower expected returns on U.S. plan assets due to asset declines, the company's change as of January 1, 2003 to a cash balance plan in the U.S., and for international plans, declines in discount rates, lower expected long-term rates of return on plan assets, and currency translation. The company records pension income or expense, as well as other employee-related costs such as FICA and medical insurance costs, in operating income in the following income statement categories: cost of sales; selling, general and administrative expenses; and research and development expenses. The amount allocated to each income statement line is based on where the salaries of the active employees are charged.

Interest expense for the three months ended September 30, 2003 was \$17.2 million compared to \$17.6 million for the three months ended September 30, 2002.

Other income (expense), net was an expense of \$4.7 million in the current quarter compared to income of \$9.5 million in the year-ago quarter income. The principal reason for the change was foreign exchange losses in the current quarter of \$3.7 million compared to gains of \$9.6 million in the prior-year quarter.

Income before income taxes was \$84.0 million in the third quarter of 2003 compared to \$88.1 million last year. The provision for income taxes was \$27.8 million in the current period compared to \$29.1 million in the year-ago period. The effective tax rate in both periods was 33%.

For the nine months ended September 30, 2003, net income was \$147.2 million, or \$.44 per diluted share, compared to net income of \$133.9 million, or \$.41 per diluted share, last year. Revenue for the nine months ended September 30, 2003 was \$4.27 billion, up 5% from \$4.05 billion for the nine months ended September 30, 2002.

#### Segment results

The company has two business segments: Services and Technology. Revenue classifications are as follows: Services - systems integration, outsourcing, infrastructure services, and core maintenance; Technology - enterprise-class servers and specialized technologies. The accounting policies of each business segment are the same as those followed by the company as a whole. Intersegment sales and transfers are priced as if the sales or transfers were to third parties. Accordingly, the Technology segment recognizes intersegment revenue and manufacturing profit on hardware and software shipments to customers under Services contracts. The Services segment, in turn, recognizes customer revenue and marketing profit on such shipments of company hardware and software to customers. The Services segment also includes the sale of hardware and software products sourced from third parties that are sold to customers through the company's Services channels. In the company's consolidated statements of income, the manufacturing costs of products sourced from the Technology segment and sold to Services customers are reported in cost of revenue for Services. Also included in the Technology segment's sales and operating profit are sales of hardware and software sold to the Services segment for internal use in Services engagements. The amount of such profit included in operating income of the Technology segment for the three months ended September 30, 2003 and 2002, was \$6.7 million and \$1.2 million, respectively; and the amount of profit for the nine months ended September 30, 2003 and 2002 was \$18.6 million and \$11.8 million, respectively. The profit on these transactions is eliminated in Corporate. The company evaluates business segment performance on operating income exclusive of restructuring charges and unusual and nonrecurring items, which are included in Corporate. All other corporate and centrally incurred costs are allocated to the business segments based principally on revenue, employees, square footage or usage. See Note b to the Notes to Consolidated Financial Statements.

Information by business segment is presented below (in millions):

	Total	Elimi- nations	Services	Technology
	-----	-----	-----	-----
Three Months Ended September 30, 2003				
-----				
Customer revenue	\$1,449.7		\$1,124.3	\$325.4
Intersegment		\$( 66.4)	7.3	59.1
	-----	-----	-----	-----
Total revenue	\$1,449.7	\$( 66.4)	\$1,131.6	\$384.5
	=====	=====	=====	=====
Gross profit percent	29.3%		19.8%	53.1%
	=====		=====	=====
Operating income percent	7.3%		3.9%	16.5%
	=====		=====	=====
Three Months Ended September 30, 2002				
-----				
Customer revenue	\$1,332.3		\$1,016.3	\$316.0
Intersegment		\$( 69.4)	6.5	62.9
	-----	-----	-----	-----
Total revenue	\$1,332.3	\$( 69.4)	\$1,022.8	\$378.9
	=====	=====	=====	=====
Gross profit percent	30.3%		22.5%	46.4%
	=====		=====	=====
Operating income percent	7.2%		5.7%	10.1%
	=====		=====	=====

Gross profit percent and operating income percent are as a percent of total revenue.

In the Services segment, customer revenue was \$1.12 billion for the three months ended September 30, 2003, an increase of 11% compared to \$1.02 billion for the three months ended September 30, 2002. The increase in Services revenue was due to a 7% increase in outsourcing (\$396 million in 2003 compared to \$371 million in 2002), a 23% increase in systems integration (\$379 million in 2003 compared to \$307 million in 2002), a 2% increase in core maintenance revenue (\$142 million in 2003 compared to \$139 million in 2002), and a 4% increase in infrastructure services (\$207 million in 2003 compared to \$199 million in 2002). The systems integration business benefited from growth in the company's U.S. Federal government business. Services gross profit percent was 19.8% for the three months ended September 30, 2003 compared to 22.5% in the year-ago period, and Services operating income percent was 3.9% for the three months ended September 30, 2003 compared to 5.7% last year. The declines in gross profit and operating income margins were principally due to lower pension income in the current quarter compared to the year-ago period.

In the Technology segment, customer revenue was \$325 million for the three months ended September 30, 2003, up 3% compared to \$316 million for the three months ended September 30, 2002. The 3% increase in revenue was due to a 21% increase in sales of enterprise-class servers (\$250 million in 2003 compared to \$206 million in 2002) offset in part by a 31% decrease in sales of specialized technology products (\$75 million in 2003 compared to \$110 million in 2002). The decline in specialized technology revenue primarily reflected the company's continued de-emphasis of low-margin product sales. Technology gross profit percent was 53.1% for the three months ended September 30, 2003 compared to 46.4% in the year-ago period, and Technology operating income percent was 16.5% for the three months ended September 30, 2003 compared to 10.1% last year. The gross profit and operating income margin increases primarily reflected a richer mix of ClearPath servers and software offset in part by lower pension income.

#### New Accounting Pronouncements

Effective January 1, 2003, the company adopted SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections." SFAS No. 145 rescinds SFAS No. 4, which required that all gains and losses from extinguishment of debt be reported as an extraordinary item. Previously recorded losses on the early extinguishment of debt that were classified as an extraordinary item in prior periods have been reclassified to other income (expense), net. The adoption of SFAS No. 145 had no effect on the company's consolidated financial position, consolidated results of operations, or liquidity.

Effective January 1, 2003, the company adopted SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of commitment to an exit or disposal plan. SFAS No. 146 replaces previous accounting guidance provided by Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)" and is effective for the company for exit or disposal activities initiated after December 31, 2002. Adoption of this statement had no material impact on the company's consolidated financial position, consolidated results of operations, or liquidity.

Effective January 1, 2003, the company adopted FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, and Interpretation of FASB Statements No. 5, 57, and 107 and Rescission of FASB Interpretation No. 34" ("FIN No. 45"). The interpretation requires that upon issuance of a guarantee, the entity must recognize a liability for the fair value of the obligation it assumes under that guarantee. In addition, FIN No. 45 requires disclosures about the guarantees that an entity has issued, including a roll forward of the entity's product warranty liabilities. This interpretation is intended to improve the comparability of financial reporting by requiring identical accounting for guarantees issued with separately identified consideration and guarantees issued without separately identified consideration. Adoption of this Interpretation had no material impact on the company's consolidated financial position, consolidated results of operations, or liquidity.

Effective July 1, 2003, the company adopted the Financial Accounting Standards Board's ("FASB") consensus on EITF Issue No. 00-21, "Accounting for Revenue Arrangements with Multiple Deliverables." This issue addresses how to account for arrangements that may involve the delivery or performance of multiple products, services, and/or rights to use assets. The final consensus of this issue is applicable to agreements entered into in fiscal periods beginning after June 15, 2003. Additionally, companies will be permitted to apply the consensus guidance in this issue to all existing arrangements as the cumulative effect of a change in accounting principle in accordance with APB Opinion No. 20, "Accounting Changes." Adoption of this issue had no material impact on the company's consolidated financial position, consolidated results of operations, or liquidity.

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities" (FIN No. 46). This interpretation of Accounting Research Bulletin No. 51, "Consolidated Financial Statements", addresses consolidation of variable interest entities. Fin No. 46 requires certain variable interest entities ("VIE's") to be consolidated by the primary beneficiary if the entity does not effectively disperse risks among the parties involved. The provisions of FIN No. 46 are effective immediately for those variable interest entities created after January 31, 2003. The provisions, as amended, are effective for the first interim or annual period ending after December 15, 2003 for those variable interests held prior to February 1, 2003. While the company believes this Interpretation will not have a material effect on its financial position or results of operations, it is continuing to evaluate the effect of adoption of this Interpretation.

#### Financial Condition

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Cash and cash equivalents at September 30, 2003 were \$402.7 million compared to \$301.8 million at December 31, 2002.

During the nine months ended September 30, 2003, cash provided by operations was \$162.1 million compared to cash provided by operations of \$70.0 million for the nine months ended September 30, 2002. The change in operating cash flow primarily reflected the company's continued focus on working capital, including higher levels of customer prepayments in the current nine-month period compared to the prior-year period. Cash expenditures in the current period related to prior-year restructuring charges (which are included in operating activities) were approximately \$51 million compared to \$87 million for the prior-year period, and are expected to be approximately \$7 million for the remainder of 2003 and \$20 million in total for all subsequent years, principally for work-force reductions and idle lease costs. Personnel reductions in the current nine-month period related to these restructuring actions were approximately 500.

Cash used for investing activities for the nine months ended September 30, 2003 was \$326.4 million compared to \$285.5 million during the nine months ended September 30, 2002. During 2003, both proceeds from investments and purchases of investments, which represent derivative financial instruments used to manage the company's currency exposure to market risks from changes in foreign currency exchange rates, increased from the prior year as a result of an increase in the company's exposures, principally related to intercompany accounts. The increase in cash used was principally due to net purchases of investments of \$37.1 million in the current period compared to net purchases of \$23.9 million in the prior-year period. In addition, the current nine-month period investment in marketable software was \$109.4 million compared to \$105.0 million in the prior-year, and capital additions to properties was \$177.9 million for the nine months ended September 30, 2003 compared to \$151.8 million in the prior-year period.

Cash provided by financing activities during the current nine-month period was \$253.5 million compared to \$54.1 million in the prior year. The current nine-month period includes net proceeds from issuance of long-term debt of \$293.3 million, as described below. In addition, during the nine months ended September 30, 2003 there was a reduction of \$57.0 million in short-term borrowings compared to an increase of \$33.8 million in the year-ago period.

In March 2003, the company issued \$300 million of 6 7/8% senior notes due 2010. At September 30, 2003, total debt was \$1.1 billion, an increase of \$239.8 million from December 31, 2002.

On July 1, 2003, the company entered into a new \$500 million credit agreement, expiring in May 2006, to replace the \$450 million credit agreement that was due to expire in March 2004. Borrowings under the new agreement bear interest based on the then-current LIBOR or prime rates and the company's credit rating. The credit agreement contains financial and other covenants, including maintenance of certain financial ratios, a minimum level of net worth and limitations on certain types of transactions, which could reduce the amount the company is able to borrow. Events of default under the credit agreement include failure to perform covenants, material adverse change, change of control and default under other debt aggregating at least \$25 million. If an event of default were to occur under the credit agreement, the lenders would be entitled to declare all amounts borrowed under it immediately due and payable. The occurrence of an event of default under the credit agreement could also cause the acceleration of obligations under certain other agreements and the termination of the company's U.S. trade accounts receivable facility described below. As of September 30, 2003, there were no borrowings under this credit agreement.

In addition, the company and certain international subsidiaries have access to certain uncommitted lines of credit from various banks. Other sources of short-term funding are operational cash flows, including customer prepayments, and the company's U.S. trade accounts receivable facility. Using this facility, the company sells, on an on-going basis, up to \$225 million of its eligible U.S. trade accounts receivable through a wholly owned subsidiary, Unisys Funding Corporation I. The facility expires in December 2003. The company expects to have a similar arrangement in place at the expiration of the current facility. If the company were unable to have a similar arrangement in place upon the expiration of the current facility, cash flow would be negatively affected; however, liquidity would be unaffected since the company believes that it has adequate sources and availability of short-term funding to meet its expected cash requirements.

At September 30, 2003, the company has met all covenants and conditions under its various lending and funding agreements. Since the company believes that it will continue to meet these covenants and conditions, the company believes that it has adequate sources and availability of short-term funding to meet its expected cash requirements.

The company may, from time to time, redeem, tender for, or repurchase its securities in the open market or in privately negotiated transactions depending upon availability, market conditions and other factors.

The company has on file with the Securities and Exchange Commission a registration statement covering \$1.2 billion of debt or equity securities, which enables the company to be prepared for future market opportunities.

At September 30, 2003, the company had deferred tax assets in excess of deferred tax liabilities of \$2,194 million. For the reasons cited below, management determined that it is more likely than not that \$1,728 million of such assets will be realized, therefore resulting in a valuation allowance of \$466 million.

The company evaluates quarterly the realizability of its deferred tax assets and adjusts the amount of the related valuation allowance, if necessary. The factors used to assess the likelihood of realization are the company's forecast of future taxable income, and available tax planning strategies that could be implemented to realize deferred tax assets. Approximately \$5.2 billion of future taxable income (predominantly U.S.) is needed to realize all of the net deferred tax assets. Failure to achieve forecasted taxable income might affect the ultimate realization of the net deferred tax assets. See "Factors That May Affect Future Results" below.

Stockholders' equity increased \$219.8 million during the nine months ended September 30, 2003, principally reflecting net income of \$147.2 million, \$35.0 million for issuance of stock under stock option and other plans, \$3.1 million of tax benefits related to employee stock plans and currency translation of \$38.1 million.

In March 2003, the company executed a lease commitment for a new facility in Reston, VA. The facility is to be used to consolidate the company's expanding U.S. Federal government business. The initial lease period runs from April 2003 to July 2018 and the lease provides for two five-year extensions. The rent over the initial lease term is approximately \$110 million.

In June 2003, the company entered into a new lease for its facility at Malvern, PA that replaces a former lease that was due to expire in March 2005. The new lease has a 60-month term expiring in June 2008. Under the new lease, the company has the option to purchase the facility at any time for approximately \$34 million. In addition, if the company does not exercise its purchase option and the lessor sells the facility at the end of the lease term for a price that is less than approximately \$34 million, the company will be required to guarantee the lessor a residual value on the property of up to \$29 million. The lessor is a substantive independent leasing company that does not have the characteristics of a variable interest entity as defined by FIN No. 46 and is therefore not consolidated by the company.

The company has accounted for the lease as an operating lease, and therefore, neither the leased facility nor the related debt is reported in the company's accompanying balance sheets. As stated above, under the lease, the company is required to provide a guaranteed residual value on the facility of up to \$29 million to the lessor at the end of the 60-month lease term. Under the provisions of FIN No. 45, the company recognized a liability of approximately \$1 million for the related residual value guarantee. The value of the guarantee was determined by computing the estimated present value of probability-weighted cash flows that might be expended under the guarantee, discounted using the company's incremental borrowing rate of approximately 6.5%. The company has recorded a liability for the fair value of the obligation with a corresponding asset recorded as prepaid rent which will be amortized to rental expense over the lease term. The liability will be subsequently assessed and adjusted to fair value as necessary.

At December 31st of each year, accounting rules require a company to recognize a liability on its balance sheet for each pension plan if the fair value of the assets of that pension plan is less than the present value of the pension obligation (the accumulated benefit obligation, or "ABO"). This liability is called a "minimum pension liability." Concurrently, any existing prepaid pension asset for the pension plan must be removed. These adjustments are recorded as a charge in "accumulated other comprehensive income (loss)" in stockholders' equity. If at any future year-end, the fair value of the pension plan assets exceeds the ABO, the charge to stockholders' equity would be reversed for such plan. Alternatively, if the fair market value of pension plan assets experiences further declines or the discount rate is reduced, additional charges to accumulated other comprehensive income (loss) may be required at a future year-end.

At December 31, 2002, for all of the company's defined benefit pension plans, as well as the defined benefit pension plan of Nihon Unisys Ltd. ("NUL") (an equity investment), the ABO exceeded the fair value of pension plan assets. As a result, the company was required to do the following: remove from its assets \$1.4 billion of prepaid pension plan assets; increase its accrued pension liabilities by approximately \$700 million; reduce its investments at equity by approximately \$80 million relating to the company's share of NUL's minimum pension liability; and offset these changes by a charge to other comprehensive loss in stockholders' equity of \$2.2 billion, or \$1.5 billion net of tax.

This accounting had no effect on the company's net income, liquidity or cash flows. Financial ratios and net worth covenants in the company's credit agreements and debt securities are unaffected by the charge to stockholders' equity caused by recording a minimum pension liability.

In accordance with regulations governing contributions to U.S. defined benefit pension plans, the company is not required to fund its U.S. defined benefit plan in 2003. The company expects to make cash contributions of approximately \$60 million to its other defined benefit pension plans during 2003.

## Factors That May Affect Future Results

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From time to time, the company provides information containing "forward-looking" statements, as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events and include any statement that does not directly relate to any historical or current fact. Words such as "anticipates," "believes," "expects," "intends," "plans," "projects" and similar expressions may identify such forward-looking statements. All forward-looking statements rely on assumptions and are subject to risks, uncertainties and other factors that could cause the company's actual results to differ materially from expectations. These other factors include, but are not limited to, those discussed below. Any forward-looking statement speaks only as of the date on which that statement is made. The company assumes no obligation to update any forward-looking statement to reflect events or circumstances that occur after the date on which the statement is made.

The company's business is affected by changes in general economic and business conditions. The company continues to face a challenging economic environment. In this environment, many organizations are delaying planned purchases of information technology products and services. If the level of demand for the company's products and services declines in the future, the company's business could be adversely affected. The company's business could also be affected by acts of war, terrorism or natural disasters. Current world tensions could escalate and this could have unpredictable consequences on the world economy and on our business.

The information services and technology markets in which the company operates include a large number of companies vying for customers and market share both domestically and internationally. The company's competitors include computer hardware manufacturers, software providers, systems integrators, consulting and other professional services firms, outsourcing providers, and infrastructure services providers. Some of the company's competitors may develop competing products and services that offer better price-performance or that reach the market in advance of the company's offerings. Some competitors also have or may develop greater financial and other resources than the company, with enhanced ability to compete for market share, in some instances through significant economic incentives to secure contracts. Some may also be better able to compete for skilled professionals. Any of this could have an adverse effect on the company's business. Future results will depend on the company's ability to mitigate the effects of aggressive competition on revenues, pricing and margins and on the company's ability to attract and retain talented people.

The company operates in a highly volatile industry characterized by rapid technological change, evolving technology standards, short product life cycles and continually changing customer demand patterns. Future success will depend in part on the company's ability to anticipate and respond to these market trends and to design, develop, introduce, deliver or obtain new and innovative products and services on a timely and cost-effective basis. The company may not be successful in anticipating or responding to changes in technology, industry standards or customer preferences, and the market may not demand or accept its services and product offerings. In addition, products and services developed by competitors may make the company's offerings less competitive.

The company's future results will depend in part on its ability to continue to accelerate growth in outsourcing and infrastructure services. The company's outsourcing contracts are multiyear engagements under which the company takes over management of a client's technology operations, business processes or networks. The company will need to maintain a strong financial position in order to grow its outsourcing business. In a number of these arrangements, the company hires certain of its clients' employees and may become responsible for the related employee obligations, such as pension and severance commitments.

In addition, system development activity on outsourcing contracts may require the company to make significant upfront investments. As long-term relationships, these outsourcing contracts provide a base of recurring revenue. However, in the early phases of these contracts, gross margins may be lower than in later years when the work force and facilities have been rationalized for efficient operations, and an integrated systems solution has been implemented. Future results will depend on the company's ability to effectively complete the rationalizations and solution implementations.

Future results will also depend in part on the company's ability to drive profitable growth in systems integration and consulting. The company's systems integration and consulting business has been adversely affected by the current economic slowdown. In this economic environment, customers have been delaying systems integration projects. The company's ability to grow profitably in this business will depend in part on an improvement in economic conditions and a pick-up in demand for systems integration projects. It will also depend on the success of the actions the company has taken to enhance the skills base and management team in this business and to refocus the business on integrating best-of-breed, standards-based solutions to solve client needs. In addition, profit margins in this business are largely a function of the rates the company is able to charge for services and the chargeability of its professionals. If the company is unable to maintain the rates it charges, or appropriate chargeability, for its professionals, profit margins will suffer. The rates the company is able to charge for services are affected by a number of factors, including clients' perception of the company's ability to add value through its services; introduction of new services or products by the company or its competitors; pricing policies of competitors; and general economic conditions. Chargeability is also affected by a number of factors, including the company's ability to transition employees from completed projects to new engagements; and its ability to forecast demand for services and thereby maintain an appropriate head count.

Future results will also depend in part on market acceptance of the company's high-end enterprise servers. In its technology business, the company is focusing its resources on high-end enterprise servers based on its Cellular MultiProcessing (CMP) architecture. The company's CMP servers are designed to provide mainframe-class capabilities with compelling price-performance by making use of standards-based technologies such as Intel chips and Microsoft operating system software. The company has transitioned both its legacy ClearPath servers and its Intel-based ES7000s to the CMP platform, creating a common platform for all the company's high-end server lines. Future results will depend, in part, on customer acceptance of the new CMP-based ClearPath Plus systems and the company's ability to maintain its installed base for ClearPath and to develop next-generation ClearPath products that are purchased by the installed base. In addition, future results will depend, in part, on the company's ability to generate new customers and increase sales of the Intel-based ES7000 line. The company believes there is significant growth potential in the developing market for high-end, Intel-based servers running Microsoft operating system software. However, competition in this new market is likely to intensify in coming years, and the company's ability to succeed will depend on its ability to compete effectively against enterprise server competitors with more substantial resources and its ability to achieve market acceptance of the ES7000 technology by clients, systems integrators, and independent software vendors.

A number of the company's long-term contracts for infrastructure services, outsourcing, help desk and similar services do not provide for minimum transaction volumes. As a result, revenue levels are not guaranteed. In addition, some of these contracts may permit termination or may impose other penalties if the company does not meet the performance levels specified in the contracts.

Some of the company's systems integration contracts are fixed-priced contracts under which the company assumes the risk for delivery of the contracted services and products at an agreed-upon fixed price. At times the company has experienced problems in performing some of these fixed-price contracts on a profitable basis and has provided periodically for adjustments to the estimated cost to complete them. Future results will depend on the company's ability to perform these services contracts profitably.

The company frequently enters into contracts with governmental entities. Risks and uncertainties associated with these government contracts include the availability of appropriated funds and contractual provisions that allow governmental entities to terminate agreements at their discretion before the end of their terms.

The success of the company's business is dependent on strong, long-term client relationships and on its reputation for responsiveness and quality. As a result, if a client is not satisfied with the company's services or products, its reputation could be damaged and its business adversely affected. In addition, if the company fails to meet its contractual obligations, it could be subject to legal liability, which could adversely affect its business, operating results and financial condition.

The company has commercial relationships with suppliers, channel partners and other parties that have complementary products, services or skills. Future results will depend in part on the performance and capabilities of these third parties, on the ability of external suppliers to deliver components at reasonable prices and in a timely manner, and on the financial condition of, and the company's relationship with, distributors and other indirect channel partners.

Approximately 53% of the company's total revenue derives from international operations. The risks of doing business internationally include foreign currency exchange rate fluctuations, changes in political or economic conditions, trade protection measures, import or export licensing requirements, multiple and possibly overlapping and conflicting tax laws, and weaker intellectual property protections in some jurisdictions.

The company cannot be sure that its services and products do not infringe on the intellectual property rights of third parties, and it may have infringement claims asserted against it or against its clients. These claims could cost the company money, prevent it from offering some services or products, or damage its reputation.

## Item 4. Controls and Procedures

The company's management, with the participation of the company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the company's disclosure controls and procedures as of September 30, 2003. Based on this evaluation, the company's Chief Executive Officer and Chief Financial Officer concluded that the company's disclosure controls and procedures are effective for gathering, analyzing and disclosing the information the company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC's rules and forms. Such evaluation did not identify any change in the company's internal control over financial reporting that occurred during the quarter ended September 30, 2003 that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

Part II - OTHER INFORMATION

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Item 6. Exhibits and Reports on Form 8-K

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(a) Exhibits

See Exhibit Index

(b) Reports on Form 8-K

On July 17, 2003 the company furnished a Current Report on Form 8-K to provide, under Items 7, 9 and 12, the company's earnings release reporting its financial results for the quarter ended June 30, 2003. Such information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934.

## SIGNATURES

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## UNISYS CORPORATION

Date: October 23, 2003

By: /s/ Janet M. Brutschea Haugen

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Janet M. Brutschea Haugen  
Senior Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

By: /s/ Carol S. Sabochick

-----  
Carol S. Sabochick  
Vice President and  
Corporate Controller  
(Chief Accounting Officer)

## EXHIBIT INDEX

Exhibit Number -----	Description -----
12	Statement of Computation of Ratio of Earnings to Fixed Charges
31.1	Certification of Lawrence A. Weinbach required by Rule 13a-14(a) or Rule 15d-14(a)
31.2	Certification of Janet Brutschea Haugen required by Rule 13a-14(a) or Rule 15d-14(a)
32.1	Certification of Lawrence A. Weinbach required by Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350
32.2	Certification of Janet Brutschea Haugen required by Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

UNISYS CORPORATION  
 COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (Unaudited)  
 (\$ in millions)

	Nine Months Ended Sept. 30, 2003	Years Ended December 31				
		2002	2001	2000	1999	1998
Fixed charges						
Interest expense	\$ 51.3	\$ 66.5	\$ 70.0	\$ 79.8	\$127.8	\$171.7
Interest capitalized during the period	11.0	13.9	11.8	11.4	3.6	-
Amortization of debt issuance expenses	2.9	2.6	2.7	3.2	4.1	4.6
Portion of rental expense representative of interest	39.8	53.0	53.9	42.2	46.3	49.1
<b>Total Fixed Charges</b>	<b>105.0</b>	<b>136.0</b>	<b>138.4</b>	<b>136.6</b>	<b>181.8</b>	<b>225.4</b>
Earnings						
Income (loss) from continuing operations before income taxes	219.7	332.8	(73.0)	348.5	751.7	594.2
Add (deduct) the following:						
Share of loss (income) of associated companies	(7.7)	14.2	(8.6)	(20.5)	8.9	(.3)
Amortization of capitalized interest	7.6	8.8	5.4	2.2	-	-
<b>Subtotal</b>	<b>219.6</b>	<b>355.8</b>	<b>(76.2)</b>	<b>330.2</b>	<b>760.6</b>	<b>593.9</b>
Fixed charges per above	105.0	136.0	138.4	136.6	181.8	225.4
Less interest capitalized during the period	(11.0)	(13.9)	(11.8)	(11.4)	(3.6)	-
<b>Total earnings</b>	<b>\$313.6</b>	<b>\$477.9</b>	<b>\$ 50.4</b>	<b>\$455.4</b>	<b>\$938.8</b>	<b>\$819.3</b>
Ratio of earnings to fixed charges	2.99	3.51	*	3.33	5.16	3.63

\* Earnings for the year ended December 31, 2001 were inadequate to cover fixed charges by approximately \$88.0 million.

CERTIFICATION

I, Lawrence A. Weinbach, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Unisys Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 23, 2003

/s/ Lawrence A. Weinbach

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Name: Lawrence A. Weinbach  
Title: Chairman, President and  
Chief Executive Officer

## CERTIFICATION

I, Janet Brutschea Haugen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Unisys Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 23, 2003

/s/ Janet Brutschea Haugen

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 Name: Janet Brutschea Haugen  
 Title: Senior Vice President and  
 Chief Financial Officer

CERTIFICATION OF PERIODIC REPORT

I, Lawrence A. Weinbach, Chairman, President and Chief Executive Officer of Unisys Corporation (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

(1) the Quarterly Report on Form 10-Q of the Company for the quarterly period ended September 30, 2003 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 23, 2003

/s/ Lawrence A. Weinbach

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Lawrence A. Weinbach  
Chairman, President and  
Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION OF PERIODIC REPORT

I, Janet Brutschea Haugen, Senior Vice President and Chief Financial Officer of Unisys Corporation (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

- (1) the Quarterly Report on Form 10-Q of the Company for the quarterly period ended September 30, 2003 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 23, 2003

/s/ Janet Brutschea Haugen  
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Janet Brutschea Haugen  
Senior Vice President and  
Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.