# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q

## (Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1998.
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ .

Commission file number 1-8729
UNISYS CORPORATION
(Exact name of registrant as specified in its charter)

| Delaware | $38-0387840$ |
| :--- | :--- |
| (State or other jurisdiction | (I.R.S. Employer |
| of incorporation or organization) | Identification No.) |

Township Line and Union Meeting Roads Blue Bell, Pennsylvania 19424 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code: (215) 986-4011

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [ ]

Number of shares of Common Stock outstanding as of June 30, 1998: 254,321,522.

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2
Part I - FINANCIAL INFORMATION
Item 1. Financial Statements.
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## UNISYS CORPORATION CONSOLIDATED BALANCE SHEET (Millions)

| June 30, |  |
| :---: | :---: |
| 1998 | December 31, |
| (Unaudited) | 1997 |
| $---------------------~$ |  |

## Assets

Current assets
Cash and cash equivalents Inventories

Finished equipment and supplies Work in process and raw materials
Deferred income taxes
Other current assets

| \$ | 711.7 | \$ | 803.0 |
| :---: | :---: | :---: | :---: |
|  | 921.6 |  | 967.3 |
|  | 286.5 |  | 289.7 |
|  | 266.7 |  | 271.1 |
|  | 464.3 |  | 461.4 |
|  | 106.7 |  | 94.0 |
| 2,757.5 |  |  | 886.5 |


| Properties | 1,759.8 | 1,774.1 |
| :---: | :---: | :---: |
| Less-Accumulated depreciation | 1,200.5 | 1,192.9 |
| Properties, net | 559.3 | 581.2 |
| Investments at equity | 198.8 | 215.7 |
| Software, net of accumulated amortization | 264.8 | 259.0 |
| Prepaid pension cost | 791.9 | 762.4 |
| Deferred income taxes | 665.7 | 665.7 |
| Other assets | 199.0 | 220.8 |
| Total | \$5,437.0 | \$5,591.3 |
| Liabilities and stockholders' equity |  |  |
| Current liabilities |  |  |
| Notes payable | \$ 64.0 | \$ 40.6 |
| Current maturities of long-term debt | 14.8 | 213.1 |
| Accounts payable | 822.7 | 817.1 |
| Other accrued liabilities | 1,194.5 | 1,307.2 |
| Dividends payable | 26.6 | 26.6 |
| Estimated income taxes | 208.4 | 172.8 |
| Total | 2,331.0 | 2,577.4 |
| Long-term debt | 1,431.4 | 1,438.3 |
| Other liabilities | 350.6 | 369.7 |
| Stockholders' equity |  |  |
| Preferred stock | 1,420.1 | 1,420.1 |
| Common stock, issued: 1998, 255.5 1997, 250.2 | 2.6 | 2.5 |
| Accumulated deficit | $(1,637.3)$ | (1,736.8) |
| Other capital | 1,538.6 | 1,520.1 |
| Stockholders' equity | 1,324.0 | 1,205.9 |
| Total | \$5,437.0 | \$5,591.3 |

See notes to consolidated financial statements.

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            UNISYS CORPORATION
CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)
    (Millions, except per share data)
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|  | Three Months Ended June 30 |  | Six Months <br> Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 | 1997 | 1998 | 1997 |
| Revenue | \$1,728.5 | \$1,585.3 | \$3,378.2 | \$3,116.0 |
| Costs and expenses |  |  |  |  |
| Cost of revenue | 1,145.6 | 1,046.9 | 2,236.1 | 2,061.9 |
| Selling, general and administrative | 328.6 | 341.8 | 658.8 | 670.6 |
| Research and development | 70.0 | 67.4 | 142.9 | 147.7 |
|  | 1,544.2 | 1,456.1 | 3,037.8 | 2,880.2 |
| Operating income | 184.3 | 129.2 | 340.4 | 235.8 |
| Interest expense | 42.6 | 59.5 | 89.1 | 119.9 |
| Other income (expense), net | (.9) | (3.2) | (12.5) | (18.8) |
| Income before income taxes | 140.8 | 66.5 | 238.8 | 97.1 |
| Estimated income taxes | 50.7 | 24.6 | 86.0 | 35.9 |
| Net income | 90.1 | 41.9 | 152.8 | 61.2 |
| Dividends on preferred shares | 26.6 | 27.8 | 53.3 | 57.9 |
| Earnings on common shares | \$ 63.5 | \$ 14.1 | \$ 99.5 | \$ 3.3 |
| Earnings per common share |  |  |  |  |
| Basic | \$ . 25 | \$ . 08 | \$ . 40 | \$ . 02 |
| Diluted | \$ . 24 | \$ . 08 | \$ . 38 | \$ . 02 |

See notes to consolidated financial statements.

|  | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |
| Cash flows from operating activities |  |  |  |
| Net income | \$ 152.8 | \$ | 61.2 |
| Add (deduct) items to reconcile net income to net cash provided by (used for) operating activities: |  |  |  |
| Depreciation | 70.2 |  | 80.2 |
| Amortization: |  |  |  |
| Marketable software | 52.8 |  | 43.9 |
| Goodwill | 3.4 |  | 23.2 |
| (Increase) in deferred income taxes, net | (2.8) |  |  |
| Decrease in receivables, net | 36.9 |  | 32.5 |
| Decrease in inventories | 7.6 |  | 35.9 |
| (Decrease) in accounts payable and |  |  |  |
| Increase (decrease)in estimated income taxes | 35.6 |  | ( 9.2) |
| Increase (decrease)in other liabilities | 1.2 |  | ( 52.4 ) |
| (Increase) decrease in other assets | (13.6) |  | 14.6 |
| Other | 8.7 |  | 8.1 |
| Net cash provided by (used for) operating activities | 226.6 |  | (176.3) |
| Cash flows from investing activities |  |  |  |
| Proceeds from investments | 913.8 |  | 754.4 |
| Purchases of investments | (906.7) |  | (734.7) |
| Proceeds from sales of properties |  |  | 3.2 |
| Investment in marketable software | (58.5) |  | ( 59.1) |
| Capital additions of properties | (63.3) |  | ( 90.5) |
| Purchases of businesses |  |  | ( 13.7) |
| Net cash used for investing activities | (114.7) |  | (140.4) |
| Cash flows from financing activities |  |  |  |
| Redemption of redeemable preferred stock |  |  | (150.0) |
| Proceeds from issuance of debt | 195.2 |  |  |
| Principal payments of debt | (408.2) |  |  |
| Net proceeds from (reduction in) short-term borrowings | 23.4 |  | ( 4.3) |
| Dividends paid on preferred shares | (53.3) |  | ( 59.8 ) |
| Proceeds from employee stock plans | 52.6 |  | . 1 |
| Net cash used for financing activities | (190.3) |  | (214.0) |
| Effect of exchange rate changes on cash and cash equivalents | (12.9) |  | ( 18.4) |
| Net cash used for continuing operations | (91.3) |  | (549.1) |
| Net cash used for discontinued operations |  |  | ( 8.1) |
| (Decrease) in cash and cash equivalents | (91.3) |  | (557.2) |
| Cash and cash equivalents, beginning of period | 803.0 |  | 1, 029.2 |
| Cash and cash equivalents, end of period | \$ 711.7 |  | - 472.0 |

See notes to consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In the opinion of management, the financial information furnished herein reflects all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods specified. These adjustments consist only of normal recurring accruals. Because of seasonal and other factors, results for interim periods are not necessarily indicative of the results to be expected for the full year.
a. The shares used in the computations of earnings per share are as follows (in thousands):

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 | 1997 | 1998 | 1997 |
| Basic | 251, 134 | 173, 230 | 249,704 | 173, 115 |
| Diluted | 266,473 | 175, 078 | 264,497 | 174,724 |

b. Comprehensive income for the three and six months ended June 30, 1998 and 1997, includes the following components (in millions):

| $c$ | Three Months Ended |  | Six Months Ended <br> June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, |  |  |  |  |



Accumulated other comprehensive income (loss), (all of which relates to foreign currency translation adjustments) as of June 30, 1998 and December 31, 1997 is as follows (in millions):

|  | Six Months Ended June 30, 1998 | Year Ended December 31, 1997 |
| :---: | :---: | :---: |
| Balance at beginning of period | \$(448.1) | \$(390.1) |
| Translation adjustments | ( 52.5 ) | ( 58.0 ) |
| Balance at end of period | \$(500.6) | \$(448.1) |

c. Certain prior year balance sheet amounts have been reclassified to conform to the 1998 presentation.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Results of Operations

For the three months ended June 30, 1998, the Company reported net income of $\$ 90.1$ million, or $\$ .24$ per common share on a diluted basis, compared to $\$ 41.9$ million, or $\$ .08$ per common share on a diluted basis, for the three months ended June 30, 1997.

Total revenue for the quarter ended June 30, 1998 was $\$ 1.73$ billion, up $9 \%$ from revenue of $\$ 1.59$ billion for the quarter ended June 30, 1997. Excluding the negative impact of foreign currency fluctuations, revenue in the current quarter rose $12 \%$. Total gross profit percent was $33.7 \%$ in the second quarter of 1998 compared to $34.0 \%$ in the year-ago period.

For the three months ended June 30, 1998, selling, general and administrative expenses were $\$ 328.6$ million compared to $\$ 341.8$ million for the three months ended June 30, 1997. The decline was largely due to the Company's cost reduction programs. Research and development expenses were $\$ 70.0$ million compared to $\$ 67.4$ million a year earlier.

For the second quarter of 1998, the Company reported an operating income percent of $10.7 \%$ compared to $8.1 \%$ for the second quarter of 1997.

Information by business unit is presented below (in millions):

|  | Total | Elimi- <br> nations | Information Services | Global <br> Customer <br> Services | Computer Systems |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 1998 |  |  |  |  |  |
| Customer revenue | \$1, 728.5 |  | \$623.5 | \$582.5 | \$522.5 |
| Intercompany |  | \$(132.0) | 4.4 | 20.5 | 107.1 |
| Total revenue | \$1,728.5 | \$(132.0) | \$627.9 | \$603. 0 | \$629.6 |
| Gross profit percent | 33.7\% |  | 23.9\% | 24.8\% | 45.4\% |
| Operating income percent | 10.7\% |  | 3.9\% | 10.3\% | 17.0\% |
| Three Months Ended June 30, 1997 |  |  |  |  |  |
| Customer revenue | \$1,585.3 |  | \$484.1 | \$542.2 | \$559.0 |
| Intercompany |  | \$(110.4) | 2.0 | 19.0 | 89.4 |
| Total revenue | \$1, 585.3 | \$(110.4) | \$486.1 | \$561. 2 | \$648.4 |
| Gross profit percent | 34.0\% |  | 21.3\% | 28.9\% | 43.3\% |
| Operating income percent | 8.1\% |  | (3.7)\% | 11.2\% | 13.5\% |

Customer revenue in the quarter from Information Services was $\$ 623.5$ million, up $29 \%$ from $\$ 484.1$ million in 1997 principally as a result of growth in systems integration. The gross profit percent was $23.9 \%$ in the current quarter compared to $21.3 \%$ in the year-ago period. This increase reflects improved quality and discipline in proposals and service delivery, continued benefits from completing problem contracts, and the continued focus on higher-growth, higher-margin solution programs. Information Services operating income percent (operating income as a percent of total revenue) was $3.9 \%$ for the second quarter of 1998 compared to a negative 3.7\% for the second quarter of 1997.

In Global Customer Services, customer revenue for the three months ended June 30, 1998 was $\$ 582.5$ million, up $7 \%$ from $\$ 542.2$ million for the three months ended June 30, 1997. The increase was due to growth in distributed computing support services revenue, which more than offset a continuing decline in core maintenance revenue. The gross profit percent for Global Customer Services was $24.8 \%$ compared to $28.9 \%$ in the year-ago quarter. Margins in this business continue to be impacted by the commoditization of hardware components within network integration projects and the ongoing shift from higher margin proprietary maintenance toward lower margin distributed computing support services. The operating income percent for the second quarter of 1998 was $10.3 \%$ compared to 11.2\% last year.

Computer Systems customer revenue for the second quarter of 1998 was $\$ 522.5$ million, down $7 \%$ from $\$ 559.0$ million in the second quarter of 1997 . In the quarter, an increase in ClearPath revenue and software revenue was offset by a decline, as expected, in personal computer revenue. This reflects the Company's previously announced decision to focus its technology resources on enterpriseclass servers and outsource the supply of notebooks, PCs, and entry-level servers. Computer Systems gross profit percent was $45.4 \%$ compared to $43.3 \%$ last year. The operating income percent for the second quarter of 1998 was $17.0 \%$ compared to $13.5 \%$ last year.

Interest expense for the three months ended June 30, 1998 was $\$ 42.6$ million compared to $\$ 59.5$ million for the three months ended June 30, 1997. The decline was principally due to the Company's debt reduction program.

Other income (expense), net, which can vary from quarter to quarter, was an expense of $\$ .9$ million in the current quarter compared to an expense of $\$ 3.2$ million in the year-ago quarter. The change was mainly due to lower goodwill amortization due to the December 1997 write-off of goodwill related to the Sperry/Burroughs merger.

Income before income taxes was $\$ 140.8$ million, or $8.1 \%$ of revenue, in the second quarter of 1998 compared to $\$ 66.5$ million, or $4.2 \%$ of revenue, last year. The provision for income taxes was $\$ 50.7$ million in the current period compared to $\$ 24.6$ million in the year-ago period.

For the six months ended June 30, 1998, net income was $\$ 152.8$ million, or $\$ .38$ per diluted common share, compared to net income of $\$ 61.2$ million, or $\$ .02$ per diluted common share, last year. Revenue was $\$ 3.38$ billion compared to $\$ 3.12$ billion for the first six months of 1997.

Effective January 1, 1998, the Company changed the functional currency of its Brazilian operations from the U.S. dollar to the Brazilian local currency because the Brazilian economy is no longer considered highly inflationary. This change did not have a material effect on the Company's consolidated financial position, consolidated results of operations, or liquidity.

Effective January 1, 1998, the Company adopted the American Institute of Certified Public Accountants Statement of Position ("SOP") 97-2, "Software Revenue Recognition" and 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use". SOP 97-2 provides guidance on applying generally accepted accounting principles in recognizing revenue on software transactions and SOP 98-1 provides guidance on accounting for the costs of computer software developed or obtained for internal use. Adoption of SOP 97-2 and 98-1 did not have a material effect on the Company's consolidated financial position, consolidated results of operations, or liquidity.

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities." This statement, which is effective for the year beginning January 1, 2000, establishes accounting and reporting standards for derivative instruments and for hedging activities. SFAS No. 133 requires a company to recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Management is evaluating the impact this statement may have on the Company's financial statements.

Cash and cash equivalents at June 30, 1998 were $\$ 711.7$ million compared to $\$ 803.0$ million at December 31, 1997. During the six months ended June 30, 1998 cash provided by operations was $\$ 226.6$ million compared to a year-ago cash usage of $\$ 176.3$ million. The increase in cash provided of $\$ 402.9$ million was due in large part to higher net income and improved working capital management, including improvements in inventory turns and accounts receivable days outstanding.

Cash used for investing activities during the first half of 1998 was $\$ 114.7$ million compared to $\$ 140.4$ million during the first half of 1997.

Cash used for financing activities during the six months ended June 30, 1998 was $\$ 190.3$ million compared to $\$ 214.0$ million in the year-ago period. Included in the current period were proceeds of $\$ 195.2$ million from issuance of debt, offset by principal payments of debt of $\$ 408.2$ million. Last year's usage included $\$ 150.0$ million for the redemption of Series C Cumulative Convertible Preferred Stock.

On January 30, 1998, the Company issued $\$ 200$ million of 7 7/8\% senior notes due 2008. The net proceeds from the sale of the notes were used to call $\$ 200$ million principal amount of the $105 / 8 \%$ senior notes due 1999. On February 5, 1998, the Company redeemed all $\$ 197.5$ million of its $91 / 2 \%$ senior notes due on July 15, 1998.

At June 30, 1998, total debt was $\$ 1.5$ billion, a decline of $\$ 181.8$ million from December 31, 1997.

On July 16, 1998, the Company announced its plan to redeem at par in early October the remaining $\$ 130$ million outstanding of its $105 / 8 \%$ notes, one year ahead of the due date in October 1999. Notice of this redemption is expected to be given in early August. On September 15, 1998, the Company will make a \$30 million sinking fund payment, which includes a $\$ 20$ million optional prepayment, on its 9 3/4\% sinking fund debentures due 2016.

The Company may, from time to time, redeem, tender for, or repurchase its securities in the open market or in privately negotiated transactions depending upon availability, market conditions, and other factors.

The Company has on file with the Securities and Exchange Commission an effective registration statement covering $\$ 700$ million of debt or equity securities, which enables the Company to be prepared for future market opportunities.

In June 1998, the Company entered into a $\$ 400$ million, three-year credit agreement. The new facility replaced the Company's more restrictive $\$ 200$ million credit agreement established in June 1997. As of June 30, 1998, there were no borrowings outstanding under the agreement.

In May 1998, Moody's Investor Service raised its credit rating on the Company's senior long-term debt to Ba3 from B1. In June 1998, Standard \& Poor's Corporation raised its credit rating on the Company's senior long-term debt to BB- from B+. The credit rating on the Company's senior long-term debt by Duff \& Phelps Credit Rating Co. is BB.

At June 30, 1998, the Company had deferred tax assets in excess of deferred tax liabilities of $\$ 1,425$ million. For the reasons cited below, management determined that it is more likely than not that $\$ 1,038$ million of such assets will be realized, therefore resulting in a valuation allowance of $\$ 387$ million.

The Company evaluates quarterly the realizability of its net deferred tax assets by assessing its valuation allowance and by adjusting the amount of such allowance, if necessary. The factors used to assess the likelihood of realization are the Company's forecast of future taxable income, which is adjusted by applying probability factors and available tax planning strategies that could be implemented to realize deferred tax assets. The combination of these factors is expected to be sufficient to realize the $\$ 1,038$ million of net deferred tax assets. Approximately $\$ 3.0$ billion of future taxable income (predominantly U.S.) is needed to realize all of the net deferred tax assets.

The Company's net deferred tax assets include substantial amounts of net operating loss and tax credit carryforwards. Failure to achieve forecasted taxable income might affect the ultimate realization of the net deferred tax assets. See "Factors That May Affect Future Results" below.

From time to time, the Company provides information containing "forwardlooking" statements, as defined in the Private Securities Litigation Reform Act of 1995. All forward-looking statements rely on assumptions and are subject to risks, uncertainties, and other factors that could cause the Company's actual results to differ materially from expectations. In addition to changes in general economic and business conditions and natural disasters, these include, but are not limited to, the factors discussed below.

The Company operates in an industry characterized by aggressive competition, rapid technological change, evolving technology standards, and short product life cycles. Future operating results will depend on the Company's ability to design, develop, introduce, deliver, or obtain new products and services on a timely and cost-effective basis; on its ability to mitigate the effects of competitive pressures and volatility in the information technology and services industry on revenues, pricing, and margins; on its ability to effectively manage the shift of its business mix away from traditional high-margin product and services offerings; and on its ability to successfully attract and retain highly skilled people.

Certain of the Company's systems integration contracts are fixed-price contracts under which the Company assumes the risk for the delivery of the contracted services at an agreed-upon price. Future results will depend on the Company's ability to profitably perform these services contracts and bid and obtain new contracts.

Approximately $60 \%$ of the Company's total revenue derives from international operations. The risks of doing business internationally include foreign currency exchange rate fluctuations, changes in political or economic conditions, trade protection measures, and import or export licensing requirements.

Many computer systems will experience problems handling dates beyond the year 1999 and therefore need to be modified prior to the year 2000 in order to remain functional. The Company has been taking actions to ensure both the internal readiness of its computer systems and the compliance of computer products and software sold by it to customers for handling dates beginning in the year 2000. The Company does not believe that the cost of these actions will have a material adverse effect on the Company's results of operations or financial condition. However, future results may be adversely affected by a delay in, or increased costs associated with, the implementation of these actions, or by the Company's inability to implement them.

In the course of providing complex, integrated solutions to customers, the Company frequently forms alliances with third parties that have complementary products, services, or skills. Future results will depend in part on the performance and capabilities of these third parties, including their ability to deal effectively with the year 2000 issue. Future results will also depend upon the ability of external suppliers to deliver components at reasonable prices and in a timely manner and on the financial condition of and the Company's relationship with distributors and other indirect channel partners.

Part II - OTHER INFORMATION

Item 1. Legal Proceedings
As previously reported in the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1998, the Company is involved in two lawsuits with Ceska Sporitelna, a savings bank in the Czech Republic (the "Bank"). The disputes relate to contracts entered into in 1992 and 1994 between the Bank and certain of the Company's foreign subsidiaries to design and implement a computer system, including hardware and custom software, for the Bank's headquarters and branch offices throughout the Czech Republic. In the first action, the Company is a defendant in Ceska Sporitelna, a.s. v. Unisys Corporation, filed in the United States District Court for the Eastern District of Pennsylvania in June, 1996. The Bank alleges that Unisys made a series of fraudulent misrepresentations in connection with these contracts. The Bank seeks to recover more than $\$ 100$ million, together with punitive damages. The Company believes it has meritorious defenses to these allegations and intends to defend them vigorously. The Company has filed a counterclaim in this action alleging fraud, negligent misrepresentation, intentional interference with prospective business relations and breach of contract by the Bank, and the Company seeks to recover more than $\$ 100$ million, together with punitive damages. Trial is currently scheduled for January, 1999. In the second action, the Company's subsidiary, Unisys International Services B.V., is the plaintiff in an arbitration captioned Unisys International Services B.V. v. Ceska Sporitelna, filed in March, 1998, in Vienna, Austria. Unisys International seeks to recover, among other amounts, approximately $\$ 21.1$ million from the Bank for hardware, software and services delivered to and used by the Bank.

Item 4. Submission of Matters to a Vote of Security Holders
(a) The Company's 1998 Annual Meeting of Stockholders (the "Annual Meeting") was held on April 23, 1998 in Philadelphia, Pennsylvania.
(b) The following matters were voted upon at the Annual Meeting and received the following votes:

1. Election of Directors as follows:

Henry C. Duques - 215,064,018 votes for; 4,432,813 votes withheld
Theodore E. Martin - 215,854, 714 votes for; 3,642,117 votes withheld

Lawrence A. Weinbach - 216,201, 044 votes for; 3,295,787 votes withheld
2. A proposal to ratify the selection of the Company's independent auditors - 217,841,954 votes for; 994,923 votes against; 659,954 abstentions
3. A proposal to amend the Company's Certificate of Incorporation to increase the number of authorized shares of Common Stock 206,649, 039 votes for; 11,582,404 votes against; 1, 265,388 abstentions
4. A stockholder proposal to act by written consent/call special meetings - 106,459,220 votes for; $53,627,528$ votes against; 5,302,346 abstentions; 53,783,033 broker non-votes

Item 5. Other Information

As set forth in the Company's Proxy Statement for the 1998 Annual Meeting, stockholder proposals submitted pursuant to Rule 14a-8 for inclusion in the Company's proxy materials for the 1999 Annual Meeting of Stockholders must be received by the Company no later than November 12, 1998.

Any stockholder who intends to present a proposal at the 1999 Annual Meeting and has not sought inclusion of the proposal in the Company's proxy materials pursuant to Rule 14a-8, must provide the Company with notice of such proposal no later than January 25, 1999.
$\qquad$
(a) Exhibits

See Exhibit Index
(b) Reports on Form 8-K

During the quarter ended June 30, 1998, the Company filed no Current Reports on Form 8-K.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNISYS CORPORATION

By: /s/ Robert H. Brust

Robert H. Brust

Senior Vice President and
Chief Financial Officer
(Principal Financial Officer)

By: /s/Janet M. Brutschea Haugen
------------------------Vice President and Controller (Chief Accounting Officer)

## EXHIBIT INDEX

Exhibit
Number

## Description

- ------
11.1 Statement of Computation of Earnings Per Share for the six months ended June 30, 1998 and 1997
11.2 Statement of Computation of Earnings Per Share for the three months ended June 30, 1998 and 1997

Statement of Computation of Ratio of Earnings to Fixed Charges Financial Data Schedule

## UNISYS CORPORATION

$$
\begin{aligned}
& \text { STATEMENT OF COMPUTATION OF EARNINGS PER SHARE } \\
& \text { FOR THE SIX MONTHS ENDED JUNE 30, } 1998 \text { AND } 1997 \\
& \text { (UNAUDITED) } \\
& \text { (Millions, except share data) }
\end{aligned}
$$

|  | 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Common Share |  |  |  |  |
| Net income | \$ | 152.8 | \$ | 61.2 |
| Less dividends on preferred shares | ( | $53.3)$ | ( | 57.9) |
| Net income available to common stockholders | \$ | 99.5 | \$ | 3.3 |
| Weighted average shares | 249 | 3,734 |  | , 612 |
| Basic earnings per share |  | . 40 | \$ | . 02 |
| Diluted Earnings Per Common Share |  |  |  |  |
| Net income available to common stockholders | \$ | 99.5 | \$ | 3.3 |
| Plus impact of assumed conversions Interest expense on 8 1/4\% Convertible Notes due 2006, net of tax |  | . 8 |  |  |
| Net income available to common stockholders plus assumed conversions |  | 100.3 | \$ | 3.3 |
| Weighted average shares | 249 | 3,734 |  | , 612 |
| Plus incremental shares from assumed conversions |  |  |  |  |
| Employee stock plans |  | 1,749 |  | , 251 |
| 8 1/4\% Convertible Notes due 2006 |  | 31, 138 |  |  |
| Adjusted weighted average shares | 264 | 6, 621 |  | , 863 |
| Diluted earnings per share |  | . 38 | \$ | . 02 |
| The average shares listed below were not |  |  |  |  |
| included in the computation of diluted |  |  |  |  |
| have been antidilutive for the periods |  |  |  |  |
| 8 1/4\% convertible notes due 2006 |  |  |  | , 909 |
| 8 1/4\% convertible notes due 2000 |  |  |  | , 387 |
| Series A preferred stock | 47,450, 133 |  | 47,454, 085 |  |

> UNISYS CORPORATION
> STATEMENT OF COMPUTATION OF EARNINGS PER SHARE FOR THE THREE MONTHS ENDED JUNE 30, 1998 AND 1997 (UNAUDITED)
> (Millions, except share data)

|  | 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Common Share |  |  |  |  |
| Net income | \$ | 90.1 | \$ | 41.9 |
| Less dividends on preferred shares | ( | 26.6) | ( | 27.8) |
| Net income available to common stockholders | \$ | 63.5 | \$ | 14.1 |
| Weighted average shares |  | , 830 |  | , 674 |
| Basic earnings per share |  | . 25 | \$ | . 08 |
| Diluted Earnings Per Common Share |  |  |  |  |
| Net income available to common stockholders | \$ | 63.5 | \$ | 14.1 |
| Plus impact of assumed conversions |  |  |  |  |
| Interest expense on $81 / 4 \%$ Convertible Notes due 2006, net of tax |  |  |  |  |
| Net income available to common |  |  |  |  |
| stockholders plus assumed conversions | \$ | 63.9 | \$ | 14.1 |
| Weighted average shares | 251 | , 830 |  | , 674 |
| conversions |  |  |  |  |
| Employee stock plans |  | 7,508 |  | , 189 |
| 8 1/4\% Convertible Notes due 2006 |  | 1,429 |  |  |
| Adjusted weighted average shares | 266 | 2,767 |  | 7,863 |
| Diluted earnings per share | \$ | . 24 | \$ | . 08 |

The average shares listed below were not included in the computation of diluted earnings per share because to do so would have been antidilutive for the periods presented.
8 1/4\% convertible notes due 2006
43, 490, 909
8 1/4\% convertible notes due 2000 Series A preferred stock
$43,490,909$
$33,697,387$
$47,449,993 \quad 47,454,036$

UNISYS CORPORATION
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (UNAUDITED) (\$ in millions)

Six
Months

| Ended | Years Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, |  |  |  |  |
| 1998 | 1997 | 1996 | 1995 | 1994 |

Income (loss) from continuing
operations before income taxes \$238.8 \$(758.8) \$ 93.7 \$(781.1) \$ $14.6 \$ 370.9$
Add (deduct) share of loss
(income) of associated companies

| (2.3) | 5.9 | (4.9) | 5.0 | 16.6 | 14.5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 236.5 | (752.9) | 88.8 | (776.1) | 31.2 | 385.4 |
| 89.1 | 233.2 | 249.7 | 202.1 | 203.7 | 241.7 |
| 2.4 | 6.7 | 6.3 | 5.1 | 6.2 | 6.6 |
| 28.0 | 56.2 | 59.2 | 65.3 | 65.0 | 70.5 |
| 119.5 | 296.1 | 315.2 | 272.5 | 274.9 | 318.8 |

Earnings (loss) from continuing
operations before income
taxes and fixed charges
\$356.0 \$(456.8) \$404.0 \$(503.6) \$306.1 \$704.2
====== ======= ====== ======= ====== ======
Ratio of earnings to fixed charges

(a) Earnings for the years ended December 31, 1997 and 1995 were inadequate to cover fixed charges by approximately $\$ 752.9$ and $\$ 776.1$ million, respectively.

5
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED
FROM THE FINANCIAL STATEMENTS INCLUDED IN THE COMPANY'S FORM 10-Q FOR THE QUARTERLY PERIOD ENDED JUNE 30, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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