SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1998.
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ .

Commission file number 1-8729
UNISYS CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization

38-0387840
(I.R.S. Employer

Identification No.)

Township Line and Union Meeting Roads
Blue Bell, Pennsylvania
19424
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (215) 986-4011
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [ ]

Number of shares of Common Stock outstanding as of March 31, 1998: 251,397, 623.

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Part I - FINANCIAL INFORMATION
Item 1. Financial Statements.

## UNISYS CORPORATION CONSOLIDATED BALANCE SHEET (Millions)

| March 31, |  |
| :---: | :---: |
| 1998 | December 31, |
| (Unaudited) | 1997 |
| $-------------------~$ |  |

## Assets

- -----

Current assets
Cash and cash equivalents
Accounts and notes receivable, net Inventories

Finished equipment and supplies
Work in process and raw materials
Deferred income taxes
Other current assets
\$ 654.7 \$ 803.0
864.4 -
$272.5 \quad 289.7$
$295.7 \quad 271.1$
$453.6 \quad 461.4$
$95.8 \quad 94.0$
Total
$\begin{array}{rr}------- & ------- \\ 2,636.7 & 2,886.5\end{array}$
-------- -------

| Properties | 1,760.5 | 1,774.1 |
| :---: | :---: | :---: |
| Less-Accumulated depreciation | 1,198.4 | 1,192.9 |
| Properties, net | 562.1 | 581.2 |
| Investments at equity | 214.9 | 215.7 |
| Software, net of accumulated amortization | 259.5 | 259.0 |
| Prepaid pension cost | 776.3 | 762.4 |
| Deferred income taxes | 665.7 | 665.7 |
| Other assets | 208.7 | 220.8 |
| Total | \$ 5,323.9 | \$5,591.3 |
| Liabilities and stockholders' equity |  |  |
| Current liabilities |  |  |
| Notes payable | 51.8 | \$ 40.6 |
| Current maturities of long-term debt | 15.4 | 213.1 |
| Accounts payable | 803.0 | 817.1 |
| Other accrued liabilities | 1,200.7 | 1,307.2 |
| Dividends payable | 26.6 | 26.6 |
| Estimated income taxes | 195.2 | 172.8 |
| Total | 2,292.7 | 2,577.4 |
| Long-term debt | 1,436.2 | 1,438.3 |
| Other liabilities | 359.3 | 369.7 |
| Stockholders' equity |  |  |
| Preferred stock | 1,420.1 | 1,420.1 |
| ```Common stock, issued: 1998, 252.3; 1997, 250.2``` | 2.5 | 2.5 |
| Accumulated deficit | $(1,700.7)$ | (1,736.8) |
| Other capital | 1,513.8 | 1,520.1 |
| Stockholders' equity | 1,235.7 | 1,205.9 |
| Total | \$ 5,323.9 | \$5,591.3 |

[^0]CONSOLIDATED STATEMENT OF INCOME (UNAUDITED) (Millions, except per share data)


| Revenue | \$1,649.7 | \$1,530.7 |
| :---: | :---: | :---: |
| Costs and expenses |  |  |
| Cost of revenue | 1,090.5 | 1,015.0 |
| Selling, general and administrative | 330.2 | 328.8 |
| Research and development | 72.9 | 80.3 |
|  | 1,493.6 | 1,424.1 |
| Operating income | 156.1 | 106.6 |
| Interest expense | 46.5 | 60.4 |
| Other income (expense), net | (11.6) | (15.6) |
| Income before income taxes | 98.0 | 30.6 |
| Estimated income taxes | 35.3 | 11.3 |
| Net income | 62.7 | 19.3 |
| Dividends on preferred shares | 26.7 | 30.1 |
| Earnings (loss) on common shares | \$ 36.0 | \$ (10.8) |
| Earnings (loss) per common share |  |  |
| Basic | \$ . 14 | \$ (.06) |
| Diluted | \$ . 14 | \$ (.06) |

See notes to consolidated financial statements.

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    UNISYS CORPORATION
CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)
    (Millions)
```

Cash flows from operating activities
Net income
Add (deduct) items to reconcile net income
to net cash provided by (used for)
operating activities:
Depreciation
Amortization:
Marketable software
Goodwill
Decrease in deferred income taxes, net
Decrease in receivables, net
(Increase) in inventories
(Decrease) in accounts payable and
other accrued liabilities
Increase (decrease) in estimated income taxes
Increase (decrease) in other liabilities
(Increase) decrease in other assets
Other
Net cash provided by (used for) operating
activities
Cash flows from investing activities
Proceeds from investments
Purchases of investments
Proceeds from sales of properties
Investment in marketable software
Capital additions of properties
Purchases of businesses
Net cash used for investing activities
Cash flows from financing activities
Redemption of redeemable preferred stock
Proceeds from issuance of debt
Principal payments of debt
Net proceeds from short-term borrowings
Dividends paid on preferred shares
Other
Net cash used for financing activities
Effect of exchange rate changes on
cash and cash equivalents
Net cash used for continuing operations
Net cash used for discontinued operations
(Decrease) in cash and cash equivalents
Cash and cash equivalents, beginning of period
Cash and cash equivalents, end of period


See notes to consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In the opinion of management, the financial information furnished herein reflects all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods specified. These adjustments consist only of normal recurring accruals. Because of seasonal and other factors, results for interim periods are not necessarily indicative of the results to be expected for the full year.
a. The shares used in the computations of earnings per share are as follows (in thousands):

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 1998 | 1997 |
| Basic | 248,586 | 173,000 |
| Diluted | 262, 833 | 173, 000 |

b. Comprehensive income for the three months ended March 31, 1998 and 1997, includes the following components (in millions):

|  |  | 1998 |  | 1997 |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 62.7 | \$ | 19.3 |
| Other comprehensive income (loss) |  |  |  |  |
| Foreign currency translation adjustment |  | 29.3) |  | $25.6)$ |
| Related tax expense (benefit) |  | . 5 ) |  | 6.4 |
| Total other comprehensive income (loss) |  | 28.8) |  | $32.0)$ |
| Comprehensive income (loss) | \$ | 33.9 |  | 12.7) |

Accumulated other comprehensive income (loss), (all of which relates to foreign currency translation adjustments) as of March 31, 1998 and December 31, 1997 is as follows (in millions):

|  | $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ | December 31, $1997$ |
| :---: | :---: | :---: |
| Balance at beginning of period | \$(448.1) | \$(390.1) |
| Translation adjustments | ( 28.8 ) | ( 58.0 ) |
| Balance at end of period | \$(476.9) | \$(448.1) |

c. Certain prior year balance sheet amounts have been reclassified to conform to the 1998 presentation.

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations.
Results of Operations

For the three months ended March 31, 1998, the Company reported net income of $\$ 62.7$ million compared to $\$ 19.3$ million for the three months ended March 31, 1997. After payment of preferred dividends, the Company earned $\$ .14$ per common share on a diluted basis compared to a loss of $\$ .06$ a year ago.

Total revenue for the quarter ended March 31, 1998 was $\$ 1.65$ billion, up $8 \%$ from revenue of $\$ 1.53$ billion for the quarter ended March 31, 1997 Excluding the negative impact of foreign currency fluctuations, revenue in the current quarter rose 11\%. Total gross profit percent was $33.9 \%$ in the first quarter of 1998 compared to $33.7 \%$ in the year-ago period.

For the three months ended March 31, 1998, selling, general and administrative expenses were $\$ 330.2$ million compared to $\$ 328.8$ million for the three months ended March 31, 1997. Research and development expenses were $\$ 72.9$ million compared to $\$ 80.3$ million a year earlier. The decline was largely due to the Company's cost reduction actions.

For the first quarter of 1998, the Company reported an operating income percent of $9.5 \%$ compared to $7.0 \%$ for the first quarter of 1997.

Information by business unit is presented below (in millions):

|  |  | Global |  |  |
| :---: | :--- | :--- | :--- | :--- |
|  | Elimi- | Information Customer | Computer |  |
| Total | nations | Services | Services | Systems |

Three Months Ended
March 31, 1998

| Customer revenue | \$1, 649.7 |  | \$509.8 | \$523.6 | \$616.3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercompany |  | \$(129.7) | 1.0 | 18.4 | 110.3 |
| Total revenue | \$1,649.7 | \$(129.7) | \$510.8 | \$542. 0 | \$726.6 |
| Gross profit percent | 33.9\% |  | 24.1\% | 23.8\% | 44.4\% |
| Operating income percent | 9.5\% |  | 1.4\% | 6.8\% | 17.9\% |
| Three Months Ended |  |  |  |  |  |
| March 31, 1997 |  |  |  |  |  |
| Customer revenue | \$1, 530.7 |  | \$430.2 | \$478.5 | \$622. 0 |
| Intercompany |  | \$(114.2) | 5.2 | 16.3 | 92.7 |
| Total revenue | \$1,530.7 | \$(114.2) | \$435.4 | \$494.8 | \$714.7 |
| Gross profit percent | 33.7\% |  | 14.2\% | 30.0\% | 43.8\% |
| Operating income percent | 7.0\% |  | (11.4)\% | 10.1\% | 16.1\% |

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations (Cont'd).
Customer revenue in the quarter from Information Services was $\$ 509.8$ million, up $19 \%$ from $\$ 430.2$ million in 1997 as a result of growth in both systems integration and outsourcing. The gross profit percent was $24.1 \%$ in the current quarter compared to $14.2 \%$ in the year-ago period. This increase reflects the increased focus on quality and discipline in proposals and service delivery, continued benefits from completing problem contracts, and the continued focus on higher-growth, higher-margin solution programs. In addition the prior year quarter included an approximately $\$ 25$ million charge for operational issues associated with a few large, multi-year contracts. Information Services operating income percent (operating income as a percent of total revenue) was $1.4 \%$ for the first quarter of 1998 compared to a negative $11.4 \%$ for the first quarter of 1997.

In Global Customer Services, customer revenue for the three months ended March 31, 1998 was $\$ 523.6$ million, up $9 \%$ from $\$ 478.5$ million for the three months ended March 31, 1997. The increase was due to growth in distributed computing support services revenue which more than offset a continuing decline in core maintenance revenue. The gross profit percent for Global Customer Services was $23.8 \%$ compared to $30.0 \%$ in the year-ago quarter. Approximately one-half of the revenue growth and one-half of the gross profit decline was due to the continuing rollout of a large Federal government networking project. In addition to the margin impact from the Federal government networking contract, margins in this business continue to be impacted by the commoditization of hardware components within network integration projects and the ongoing shift from proprietary maintenance toward distributed computing support services. The operating income percent for the first quarter of 1998 was $6.8 \%$ compared to 10.1\% last year.

Computer Systems customer revenue for the first quarter of 1998 was $\$ 616.3$ million, down slightly from $\$ 622.0$ million in the first quarter of 1997. In the quarter, an increase in ClearPath revenue was offset by a decline, as expected, in personal computer revenue. This reflects the Company's decision to discontinue the manufacturing and assembly of PCs and low-end servers to focus its technology resources on mid-range and enterprise-class servers. The Company has reached an agreement in principle with Hewlett-Packard Company to supply notebooks, personal computers, and entry-level Intel-based servers as part of a complete technology solution for its customers. Computer Systems gross profit percent was $44.4 \%$ compared to $43.8 \%$ last year. The operating income percent for the first quarter of 1998 was $17.9 \%$ compared to $16.1 \%$ last year.

Interest expense for the three months ended March 31, 1998 was $\$ 46.5$ million compared to $\$ 60.4$ million for the three months ended March 31, 1997. The decline was principally due to the Company's debt reduction program.

Other income (expense), net, which can vary from quarter to quarter, was an expense of $\$ 11.6$ million in the current quarter compared to an expense of $\$ 15.6$ million in the year-ago quarter. The change was mainly due to lower goodwill amortization due to the December 1997 write-off of goodwill related to the Sperry/Burroughs merger offset by a charge in the current quarter for the early retirement of debt.

Income before income taxes was \$98.0 million in the first quarter of 1998 compared to $\$ 30.6$ million last year. The provision for income taxes was $\$ 35.3$ million in the current period compared to $\$ 11.3$ million in the year-ago period.

Effective January 1, 1998, the Company changed the functional currency of its Brazilian operations from the U.S. dollar to the Brazilian local currency because the Brazilian economy is no longer considered highly inflationary. This change did not have a material effect on the Company's consolidated financial position, consolidated results of operations, or liquidity.

Effective January 1, 1998, the Company adopted the American Institute of Certified Public Accountants Statement of Position ("SOP") 97-2, "Software Revenue Recognition".

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations (Cont'd).
This SOP provides guidance on applying generally accepted accounting principles in recognizing revenue on software transactions. Adoption of SOP 97-2 did not have a material effect on the Company's consolidated financial position, consolidated results of operations, or liquidity.

Financial Condition

Cash and cash equivalents at March 31, 1998 were $\$ 654.7$ million compared to $\$ 803.0$ million at December 31, 1997. During the three months ended March 31, 1998 cash provided by operations was $\$ 124.5$ million compared to a year-ago cash usage of $\$ 137.0$ million. The increase in cash provided of $\$ 261.5$ million was due in large part to improved working capital management, including improvements in inventory turns and accounts receivable days outstanding.

Cash used for investing activities during the first quarter of 1998 was $\$ 53.5$ million compared to $\$ 58.9$ million during the first quarter of 1997.

Cash used for financing activities during the quarter was $\$ 204.4$ million compared to $\$ 130.6$ million in the year-ago period. Included in the current period were proceeds of $\$ 195.2$ million from issuance of debt, offset by principal payments of debt of $\$ 401.0$ million. Last year's usage included $\$ 100.0$ million for the redemption of Series C Cumulative Convertible Preferred Stock.

At March 31, 1998, total debt was $\$ 1.5$ billion, a decline of $\$ 188.6$ million from December 31, 1997. On January 30, 1998, the Company issued $\$ 200$ million of $77 / 8 \%$ senior notes due 2008. The net proceeds from the sale of the notes were used to call $\$ 200$ million principal amount of the $105 / 8 \%$ senior notes due 1999. On February 5, 1998, the Company redeemed all $\$ 197.5$ million of its $91 / 2 \%$ senior notes due on July 15, 1998.

The Company may, from time to time, redeem, tender for, or repurchase its securities in the open market or in privately negotiated transactions depending upon availability, market conditions, and other factors.

The Company has a $\$ 200$ million revolving credit facility that expires in June 1999. The facility includes certain financial tests that must be met as conditions to a borrowing and provides that no amounts may be outstanding under the facility for a minimum of 20 consecutive days in each quarter. The facility may not be used to refinance other debt. The amount the Company may borrow at any given time is dependent upon the amount of certain of its accounts receivable and inventory. As of March 31, 1998, there were no borrowings outstanding under the facility and the entire $\$ 200$ million was available for borrowings.

At March 31, 1998, the Company had deferred tax assets in excess of deferred tax liabilities of $\$ 1,419$ million. For the reasons cited below, management determined that it is more likely than not that $\$ 1,026$ million of such assets will be realized, therefore resulting in a valuation allowance of $\$ 393$ million.

The Company evaluates quarterly the realizability of its net deferred tax assets by assessing its valuation allowance and by adjusting the amount of such allowance, if necessary. The factors used to assess the likelihood of realization are the Company's forecast of future taxable income, which is adjusted by applying probability factors and available tax planning strategies that could be implemented to realize deferred tax assets. The combination of these factors is expected to be sufficient to realize the $\$ 1,026$ million of net deferred tax assets. Approximately $\$ 3.0$ billion of future taxable income (predominantly U.S.) is needed to realize all of the net deferred tax assets.

The Company's net deferred tax assets include substantial amounts of net operating loss and tax credit carryforwards. Failure to achieve forecasted taxable income might affect the ultimate realization of the net deferred tax assets. See "Factors That May Affect Future Results" below.

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations (Cont'd).

Stockholders' equity increased $\$ 29.8$ million during the three months ended March 31, 1998, principally reflecting net income of $\$ 62.7$ million and proceeds from the issuance of stock related to stock option and employee plans of $\$ 24.9$ million, offset in part by preferred stock dividends declared of $\$ 26.6$ million and translation adjustments of $\$ 28.8$ million.

Factors That May Affect Future Results

From time to time, the Company provides information containing "forwardlooking" statements, as defined in the Private Securities Litigation Reform Act of 1995. All forward-looking statements rely on assumptions and are subject to risks, uncertainties, and other factors that could cause the Company's actual results to differ materially from expectations. In addition to changes in general economic and business conditions and natural disasters, these include, but are not limited to, the factors discussed below.

The Company operates in an industry characterized by aggressive competition, rapid technological change, evolving technology standards, and short product life cycles. Future operating results will depend on the Company's ability to design, develop, introduce, deliver, or obtain new products and services on a timely and cost-effective basis; on its ability to mitigate the effects of competitive pressures and volatility in the information technology and services industry on revenues, pricing, and margins; on its ability to effectively manage the shift of its business mix away from traditional highmargin product and services offerings; and on its ability to successfully attract and retain highly skilled people.

Certain of the Company's systems integration contracts are fixed-price contracts under which the Company assumes the risk for the delivery of the contracted services at an agreed-upon price. Future results will depend on the Company's ability to profitably perform these services contracts and bid and obtain new contracts.

Approximately $60 \%$ of the Company's total revenue derives from international operations. The risks of doing business internationally include foreign currency exchange rate fluctuations, changes in political or economic conditions, trade protection measures, and import or export licensing requirements.

Many computer systems will experience problems handling dates beyond the year 1999 and therefore need to be modified prior to the year 2000 in order to remain functional. The Company has been taking actions to ensure both the internal readiness of its computer systems and the compliance of computer products and software sold by it to customers for handling dates beginning in the year 2000. The Company does not believe that the cost of these actions will have a material adverse effect on the Company's results of operations or financial condition. However, future results may be adversely affected by a delay in, or increased costs associated with, the implementation of these actions, or by the Company's inability to implement them.

In the course of providing complex, integrated solutions to customers, the Company frequently forms alliances with third parties that have complementary products, services, or skills. Future results will depend in part on the performance and capabilities of these third parties, including their ability to deal effectively with the year 2000 issue. Future results will also depend upon the ability of external suppliers to deliver components at reasonable prices and in a timely manner and on the financial condition of and the Company's relationship with distributors and other indirect channel partners.

Item 1. Legal Proceedings
The Company is involved in two lawsuits with Ceska Sporitelna, a.s., a savings bank in the Czech Republic (the "Bank"). The disputes relate to contracts entered into in 1992 and 1994 between the Bank and certain of the Company's foreign subsidiaries to design and implement a computer system, including hardware and custom software, for the Bank's headquarters and branch offices throughout the Czech Republic. In the first action, the Company is a defendant in Ceska Sporitelna, a.s. v. Unisys Corporation, filed in the United States District Court for the Eastern District of Pennsylvania in June, 1996. The Bank alleges that Unisys made a series of fraudulent misrepresentations in connection with these contracts. The Bank seeks to recover more than $\$ 100$ million, together with punitive damages. The Company believes it has meritorious defenses to these allegations and intends to defend them vigorously. The Company has filed a counterclaim in this action alleging fraud, negligent misrepresentation, intentional interference with prospective business relations and breach of contract by the Bank, and the Company seeks to recover more than $\$ 100$ million, together with punitive damages. Trial is currently scheduled for August, 1998. In the second action, the Company's subsidiary, Unisys International Services B.V., is the plaintiff in an arbitration captioned Unisys International
Services B.V. v. Ceska Sporitelna, a.s., filed in March, 1998, in Vienna, Austria. Unisys International seeks to recover, among other amounts, approximately $\$ 21.1$ million from the Bank for hardware, software and services delivered to and used by the Bank.

Item 6. Exhibits and Reports on Form 8-K

| (a) Exhibits |  |
| :--- | :--- |
| See Exhibit Index |  |
| (b) Reports on Form $8-\mathrm{K}$ |  |
|  | During the quarter ended March 31, 1998, the Company filed two |
| Current Reports on Form $8-\mathrm{K}$, dated January 15,1998 and January 27, |  |
| 1998, respectively, to report under Items 5 and 7 of such Form. |  |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNISYS CORPORATION

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Date: May 14, 1998
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By: /s/ Robert H. Brust
Robert H. Brust Senior Vice President and Chief Financial Officer (Principal Financial Officer)

By: /s/Janet M. Brutschea Haugen

Janet M. Brutschea Haugen Vice President and Controller (Chief Accounting Officer)

Exhibit
Number

## Description

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11 Statement of Computation of Earnings Per Share for the three months ended March 31, 1998 and 1997

Statement of Computation of Ratio of Earnings to Fixed Charges
Financial Data Schedule

UNISYS CORPORATION
STATEMENT OF COMPUTATION OF EARNINGS PER SHARE FOR THE THREE MONTHS ENDED MARCH 31, 1998 AND 1997
(UNAUDITED)
(Millions, except share data)

1998
1997

|  | 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Common Share |  |  |  |  |
| Net income | \$ | 62.7 | \$ | 19.3 |
| Less dividends on preferred shares | ( | 26.7) | ( | $30.1)$ |
| Net income (loss) available to common stockholders | \$ | 36.0 | \$( | $10.8)$ |
| Weighted average shares |  | , 237 |  | , 549 |
| Basic earnings per share | \$ | . 14 | \$( | . 06 ) |
| Diluted Earnings Per Common Share |  |  |  |  |
| Net income (loss) available to common stockholders | \$ | 36.0 | \$( | 10.8) |
| Plus impact of assumed conversions Interest expense on $81 / 4 \%$ Convertible Notes due 2006, net of tax |  | . 4 |  |  |
| Net income (loss) available to common |  |  |  |  |
| Weighted average shares |  | , 237 |  | , 549 |
| Plus incremental shares from assumed conversions |  |  |  |  |
| Employee stock plans | 10,205,990 |  |  |  |
| 8 1/4\% Convertible Notes due 2006 | 4, 040, 847 |  |  |  |
| Adjusted weighted average shares |  | , 074 |  | , 549 |
| Diluted earnings per share |  |  |  |  |
| The average shares listed below were not included in the computation of diluted earnings per share because to do so would have been antidilutive for the periods presented. |  |  |  |  |
| Employee stock plans |  |  |  | , 313 |
| 8 1/4\% convertible notes due 2006 |  |  |  | , 909 |
| 8 1/4\% convertible notes due 2000 |  |  |  | , 387 |
| Series A preferred stock | 47,450,272 47,454,135 |  |  |  |

UNISYS CORPORATION
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (UNAUDITED) (\$ in millions)

Three
Months
Ended


Income (loss) from continuing
operations before income taxes $\$ 98.0$ \$(758.8) \$ 93.7 \$(781.1) \$ $14.6 \$ 370.9$ Add (deduct) share of loss
(income) of associated companies

| -- | 5.9 | (4.9) | 5.0 | 16.6 | 14.5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 98.0 | (752.9) | 88.8 | (776.1) | 31.2 | 385.4 |
| --- |  |  |  |  |  |

Interest expense (net of interest capitalized)
Amortization of debt issuance expenses
Portion of rental expense representative of interest
$\begin{array}{llllll}14.0 & 56.2 & 59.2 & 65.3 & 65.0 & 70.5\end{array}$
$\begin{array}{llllllll}\text { Total Fixed Charges } & 61.7 & 296.1 & 315.2 & 272.5 & 274.9 & 318.8\end{array}$

Earnings (loss) from continuing operations before income taxes and fixed charges
$\$ 159.7 \$(456.8) \$ 404.0 \quad \$(503.6) \$ 306.1 \$ 704.2$
==ニ=== ==ニ==== ====== ======= ====== ======
Ratio of earnings to fixed charges

| 2.59 | (a) | 1.28 | (a) | 1.11 | 2.21 |
| :---: | :---: | :---: | :---: | :---: | :---: |

(a) Earnings for the years ended December 31, 1997 and 1995 were inadequate to cover fixed charges by approximately $\$ 752.9$ and $\$ 776.1$ million, respectively.

5
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED
FROM THE FINANCIAL STATEMENTS INCLUDED IN THE COMPANY'S FORM 10-Q FOR THE QUARTERLY PERIOD ENDED MARCH 31, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
1,000,000

$$
\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1998 } \\
& \text { MAR-31-1998 } \\
& 655 \\
& 54 \\
& \text { (66) } \\
& 568 \\
& \text { 2,637 } \\
& \text { 1,198 } \\
& \text { 5,324 } \\
& \text { 2,293 } \\
& \text { 1,650 } \\
& \text { 1,091 } \\
& 0 \\
& 2 \\
& 47 \\
& 98 \\
& 35 \\
& 63 \\
& 0 \\
& 0 \\
& 0 \\
& 63 \\
& \text {. } 14 \\
& \text {. } 14
\end{aligned}
$$


[^0]:    See notes to consolidated financial statements.

