# **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported) July 9, 2004

# **UNISYS CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 1-8729 (Commission File Number) 38-0387840 (IRS Employer Identification No.)

Unisys Way,
Blue Bell, Pennsylvania 19424
(Address of Principal Executive Offices) (Zip Code)

(215) 986-4011 (Registrant's telephone number, including area code)

Item 7. Exhibits.

- (c) The following exhibit is being furnished herewith:
  - 99 News Release, dated July 9, 2004, of Unisys Corporation

Item 12. Results of Operations and Financial Condition.

On July 9, 2004, Unisys Corporation issued a news release announcing its preliminary financial results for the quarter ended June 30, 2004. The release is furnished as Exhibit 99 to this Current Report.

The information in this Current Report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any registration statement or other document filed with the Securities and Exchange Commission by the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such filing.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## UNISYS CORPORATION

Date: July 9, 2004

By: /s/ Janet B. Haugen

Janet B. Haugen Senior Vice President and Chief Financial Officer

Page 3

# EXHIBIT INDEX

Exhibit No.

\_\_\_\_

99

News Release, dated July 9, 2004, of Unisys Corporation

Page 4

#### UNISYS

Media Contact: Elizabeth Douglass, 215-986-6583 elizabeth.douglass@unisys.com

Investor Contact: Jim Kerr, 215-986-5795 jim.kerr@unisys.com

#### Unisys Expects Lower-Than-Anticipated Revenue, Earnings for Second Quarter of 2004

**BLUE BELL, PA, JULY 9, 2004** – Unisys Corporation (NYSE: UIS) said today that, based on a preliminary view, it expects to report lower-than-anticipated revenue and earnings per share for the second quarter of 2004.

Unisys expects second-quarter 2004 revenue in the \$1.38 - \$1.39 billion range, a decrease of approximately 3% from the year-ago quarter, compared to previous guidance of mid single-digit revenue growth. Services revenue is expected to be approximately flat from year-ago levels, while technology revenue is expected to decline low double digits. The company expects second-quarter 2004 diluted earnings per share, excluding the impact of pension accounting, in the 10 - 11 cents per share range, compared to previous guidance of 14 - 17 cents per share. Unisys reported diluted earnings per share, excluding the impact of pension accounting, of 14 cents in the second quarter of 2003. On a GAAP basis, expectations are for second-quarter 2004 diluted EPS in the 5 - 6 cents per share range, compared to diluted earnings per share of 16 cents in the year-ago quarter.

The company indicated that the lower-than-anticipated results were caused primarily by unexpected deferrals of certain enterprise server contracts and deferrals and delays on service projects late in the quarter. The company experienced the weakness primarily in the United States and in Latin America. Unisys said it expected to report continued growth in consulting and systems integration in the quarter.

"We are disappointed by these results, especially given the track record of financial consistency that Unisys has demonstrated over the past several years," said Unisys Chairman and CEO Lawrence A. Weinbach. "As we finalize the results and complete our business reviews, we will provide further details on the quarter and will update our financial outlook when we report our actual results next week. We remain confident in our value-added strategy and are committed to regaining our momentum and continuing our profitable growth."

These second-quarter 2004 results are preliminary, subject to the completion of customary quarterly closing and review procedures.

Unisys said it is moving up the release of its final second-quarter 2004 results to the morning of Thursday, July 15, before the opening of trading on the New York Stock Exchange. Following the release on July 15, Unisys Chairman and CEO Lawrence A. Weinbach will host a conference call with the financial community from 8:15 - 9:15 a.m. Eastern Time to discuss the results. The company had previously planned to release its results on Tuesday, July 20.

#### Reconciliation of GAAP-based EPS to non-GAAP based EPS Estimates

#### For the three months ended

	June 30, 2004 Estimate		June 30, 2003 Actual	
Non-GAAP EPS	\$.10 - \$.11	\$	.14	
Impact of Pension Accounting	(.05)	\$	.02	
GAAP EPS	\$.05 - \$.06	\$	.16	

#### **About Unisys**

Unisys is a worldwide information technology services and solutions company. Our people combine expertise in consulting, systems integration, outsourcing, infrastructure and server technology with precision thinking and relentless execution to help clients, in more than 100 countries, quickly and efficiently achieve competitive advantage. For more information, visit <a href="https://www.unisys.com">www.unisys.com</a>.

#### **Forward-Looking Statements**

Any statements contained in this release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, any projections of earnings, revenues or other financial items; any statements of the company's plans, strategies or objectives for future operations; statements regarding future economic conditions or performance; and any statements of belief or expectation. All forward-looking statements rely on assumptions and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect the company's future results are discussed more fully in the company's periodic reports as filed with the Securities and Exchange Commission. Unisys assumes no obligation to update any forward-looking statements.

#### Presentation of Information in this Press Release

This release presents information that excludes pension income/expense. This financial measure is considered non-GAAP. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position, or cash flows where amounts are either excluded or included not in accordance with generally accepted accounting principles. The company believes that this information will enhance an overall understanding of its financial performance due to the significant change in pension income/expense from period to period and the non-operational nature of pension income/expense. The presentation of the non-GAAP information is not meant to be considered in isolation or as a substitute for results prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). A reconciliation of these non-GAAP measures to the most directly comparable GAAP measures is included in this release.

###

RELEASE NO: 0709/8426

http://www.unisys.com/about\_\_unisys/news\_a\_events/07098426.htm

Unisys is a registered trademarks of Unisys Corporation.